

SIERRA VISTA HOSPITAL GOVERNING BOARD/ JPC REGULAR JOINT MEETING Elephant Butte Lake RV Resort Center 11-12-24

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| •                                 |              |

High quality for every patient, every day.

<sup>\*</sup>CNO Report provided when available

<sup>\*\*</sup>Closed session items will be handed out in closed session

Purpose: Joint Meeting

Location: Elephant Butte Lake RV Resort Event Center

Time: 12:00pm

Call to Order Governing Board
 Call to Order JPC
 Jim Paxon, Chairperson
 Pledge of Allegiance
 Kathi Pape, Chairperson
 Kathi Pape, Chairperson

4. Roll Call Jennifer Burns, Recording Secretary

#### ATTENDEES:

#### JOINT POWERS COMMISSION

#### **CITY OF ELEPHANT BUTTE**

Phillip Mortensen, Mayor, **Vice Chair** Kim Skinner, Member Cathy Harmon, Member Janet Porter-Carrejo, Ex-O

#### SIERRA COUNTY

Jim Paxon, **Chairperson**Travis Day, Member
Hank Hopkins, Member
Amber Vaughn, County Manager, Ex-O

#### CITY OF T OR C

Rolf Hechler, Member Amanda Forister, Member Ingo Hoeppner, Member Angie Gonzales, City Manager, Ex

#### VILLAGE OF WILLIAMSBURG

Cathy Luenenborg, Member Magorie Powey, Member Deb Stubblefield, Member Amanda Cardona, VCW, Ex-O

#### ATTENDEES:

#### **GOVERNING BOARD**

#### COUNTY

Kathi Pape, **Chair** Serina Bartoo, **Vice Chair** Shawnee R. Williams, Member

#### **ELEPHANT BUTTE**

Katharine Elverum, Member Richard Holcomb, Member

#### CITY OF TORC

Bruce Swingle, Member Jesus Baray, Member Greg D'Amour, Member

#### **EX-OFFICIO**

Frank Corcoran, CEO Amanda Cardona, VCW Janet Porter- Carrejo, EB Man Amber Vaughn, SC Manager Angie Gonzales, TC Manager Jim Paxon, JPC Chairperson

#### VILLAGE OF WILLIAMSBURG

Cookie Johnson, Secretary

**SVH STAFF AND GUESTS:** Sheila Adams, CNO. Ming Huang, CFO. Zach Heard, Operations. LJ Baker, HR Director. Heather Johnson, HIM Manager. Lisa Boston, Interim Consultant, Erika Sundrud, Ovation. Dingus.

5.Approval of Agenda

Kathi Pape, GB Chair

Amend/Action by GB and JPC

Jim Paxon, JPC Chair

"Are there any items on this agenda that could cause a potential conflict of interest by any Governing Board Member or JPC Member?"

6. Approval of minutes

Kathi Pape, Chair

Jim Paxon, Chair

A. October 8, 2024 Governing Board Special Meeting B. September 24, 2024 Governing Board Regular Meeting Amend/Action GB
Amend/Action GB

C. August 8, 2024 JPC Regular Meeting

Amend/Action JPC

7. Public Input - 3-minute limit

Information

8. Old Business-

GB None
JPC None

Kathi Pape, Chair

Jim Paxon, Chair

9. New Business-

**Governing Board** 

Kathi Pape, Chair

1. Recognition of EMS staff

JPC None Jim Paxon, Chair

Information

10. Finance Committee- Bruce Swingle, Chairperson

A. September Financial report

Ming Huang, CFO

Action by GB and JPC

11. Board Quality- Shawnee Williams, Chairperson

A. Policy Review

Sheila Adams, CNO

Action by GB

1. Antimicrobial Stewardship Charter

B. Appointment of Bettina Fitzgerald Sheila Adams, CNO

Action by GB

12. Administrative Reports

A. Human Resources
B. Nursing Services

☐ Baker, HR Director Sheila Adams, CNO Report Report

C. CEO Report
D. Governing Board

E. JPC Report

Frank Corcoran, CEO Kathi Pape, Chairperson

Jim Paxon, Chairperson

Report Report

Report

1. JPC selection of CEO Ad Hoc Members

Motion to Close Meeting: Governing Board Action JPC Action

13. Executive Session – In accordance with Open Meetings Act, NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 2,7,9 including credentialing under NM Review Organization Immunity Act, NMSA Section 41-2E (8) and 41-9-5 the Governing Board will vote to close the meeting to discuss the following items:

Order of business to be determined by GB Chairperson:

Dingus/ FY24 Audit will be the first item of business to accommodate their schedule.

#### 10-15-1(H) 2 - Limited Personnel Matters

A. Privileges

Initials:

Roi Altit, MD (Cardiology)

**60-Day Temporary to Provisional:** 

Andres Diocares, MD

**Provisional to 2-Year Appointment:** 

Nichelle A. Vigil, CNP Matthew M. Peters, FNP (ESS)

#### 2-Year Reappointments:

Karen L. Fiato, NP Michael S. Stephens, MD (ESS) Chandran Vedamanikam, MD Omkar U. Vaidya, MD Arena Health

#### **RP Delegated Reappointments:**

Michael M. Hovsepian MD Juan C. Mena, MD Sarvenaz Pourjabbar, MD

#### **Terms**

RP-Steve Nelson, MD term notice 09/12/2024 RP-Jay Tank, MD term notice 09/10/2024 RP-Phoebe Dann MD term notice 09/18/2024

- B. CEO GB Ad Hoc Committee Update
- C. Provider contract revisions (tentative)
- D. Provider Personnel Issue

Kathi Pape, Chair Frank Corcoran, CEO Frank Corcoran, CEO

Frank Corcoran, CEO

A. Risk Report

Heather Johnson

#### 10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. FY24 Audit

**Dingus** 

**B. Quarterly Compliance Report** 

Zach Heard

C. Quarterly Quality Report

Lisa Boston

D. Ovation Management Contract/ 2<sup>nd</sup> Amendment

Erika Sundrud

E. Ovation Report to Board

Erika Sundrud

Roll Call to Close Meeting: Governing Board

JPC

14. Re-Open Meeting – As required by Section 10-15-1(J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.

#### 10-15-1(H) 2 - Limited Personnel Matters

A. Privileges

Initials:

Roi Altit, MD (Cardiology)

Action by GB

#### 60-Day Temporary to provisional:

Andres Diocares, MD

#### **Provisional to 2-Year Apointment:**

Nichelle A. Vigil, CNP Matthew M. Peters, FNP (ESS)

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#### Terms:

RP-Steve Nelson, MD term notice 09/12/2024 RP-Jay Tank, MD term notice 09/10/2024 RP-Phoebe Dann MD term notice 09/18/2024

B. CEO GB Ad Hoc Committee Update

Report

C. Provider contract revisions

**Action GB** 

D. Provider Personnel Issue

Report/Action GB

10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

A. Risk Report

Report

10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. FY24 Audit

Action GB & JPC

**B. Quarterly Compliance Report** 

Report

C. Quarterly Quality Report

Report

D. Ovation Management Contract/ 2<sup>nd</sup> Amendment

Action GB

E. Ovation Report to Board

Report

15. Other

Discussion

Next Regular GB Meeting- January 28, 2025 @ 12:00 Next Regular Quarterly JPC meeting- January 30, 2025 @ 2:00

16. Adjournment Governing Board

Action by GB

17. Adjournment JPC

Action by JPC

October 8, 2024 1:30pm Sierra Vista Hospital Boardroom

- 1. The Governing Board of Sierra Vista Hospital met October 8, 2024, at 1:30 pm in the boardroom at Sierra Vista Hospital for a special meeting. Kathi Pape, Chairperson, called the meeting to order at 1:34.
- 2. Pledge of Allegiance
- 3. Roll Call

GOVERNING BOARD -----

#### SIERRA COUNTY

Kathi Pape, Chair – Present Serina Bartoo, Vice Chair – Present Shawnee R. Williams, Member – Present

#### CITY OF T OR C

Bruce Swingle, Member – Present Jesus Baray, Member - Present Greg D'Amour, Member - Present

#### **ELEPHANT BUTTE**

Katharine Elverum, Member – Present Richard Holcomb, Member- Present

#### **EX-OFFICIO**

Amanda Cardona, Clerk VofW- Absent Janet Porter-Carrejo, City Manager EB, Absent Amber Vaughn, County Manager- Absent Angie Gonzales, City Manager- Absent Jim Paxon, JPC Chairperson, Present

#### **VILLAGE OF WILLIAMSBURG**

Peggy "Cookie" Johnson, Secretary - Present

#### STAFF

Frank Corcoran, CEO- Present

There is a quorum.

4. Approval of Agenda Kathi Pape, Chairperson

Richard Holcomb motioned to approve the agenda. Greg D'Amour seconded. Motion carried unanimously.

"Are there any items on this agenda that could cause a potential conflict of interest by any Governing Board Member?" None

Serina Bartoo motioned to close the meeting and move into Executive Session. Katharine Elverum seconded. Kathi Pape read the following stipulation:

GB/JPC 6

5. Executive Session – In accordance with Open Meetings Act, NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 2 the Governing Board will vote to close the meeting to discuss the following item:

10-15-1 (H) 2 - Limited Personnel Matters

Frank Corcoran, CEO

**Roll Call to Close Meeting:** 

Kathi Pape – Y Katharine Elverum – Y Serina Bartoo – Y Richard Holcomb – Y Shawnee Williams – Y Bruce Swingle – Y Jesus Baray – Y Greg D'Amour – Y Cookie Johnson - Y

6. Re-Open Meeting – As required by Section 10-15-1(J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.

10-15-1 (H) 2 – Limited Personnel Matters
No action needed

7. Adjournment

Jesus Baray motioned to adjourn. Richard Holcomb seconded. Motion carried unanimously.

September 24, 2024

12:00pm

Elephant Butte Lake RV Resort Event Center

- 1. The Governing Board of Sierra Vista Hospital met September 24, 2024, at 12:00 pm at Elephant Butte Lake RV Resort Event Center for a regular meeting. Kathi Pape, Chairperson, called the meeting to order at 12:00.
- 2. Pledge of Allegiance
- 3. Roll Call

GOVERNING BOARD -----

#### **SIERRA COUNTY**

Kathi Pape, Chair – Present Serina Bartoo, Vice Chair – Excused Shawnee R. Williams, Member – Excused

#### CITY OF T OR C

Bruce Swingle, Member – Excused Jesus Baray, Member- Present Greg D'Amour, Member- Present

#### **ELEPHANT BUTTE**

Katharine Elverum, Member – Present Richard Holcomb, Member- Present

#### **EX-OFFICIO**

Amanda Cardona, Clerk VofW- Absent Janet Porter-Carrejo, City Manager EB, Absent Amber Vaughn, County Manager- Absent Angie Gonzales, City Manager- Absent Jim Paxon, JPC Chairperson, Present

#### **VILLAGE OF WILLIAMSBURG**

Peggy "Cookie" Johnson, Secretary - Excused

#### **STAFF**

Frank Corcoran, CEO- Present
Ming Huang, CFO- Present
Sheila Adams, CNO- Present
LJ Baker, HR Director- Present
Heather Johnson, HIM Mgr.- Present
Zach Heard, Operations Manager, Present
Lisa Boston, Interim Consultant, Present

#### **Guest:**

David Perry, QHR – Present by Webex

There is a quorum.

4. Approval of Agenda

Kathi Pape, Chairperson

Katharine Elverum motioned to approve the agenda. Greg D'Amour stated that it was discovered at the Board Quality meeting on Monday that the DNR policy was not included in the list of policies for review today. The DNR policy has been approved by both Med Staff and Board Quality and he asked that it be added for approval today. Katharine Elverum motioned to amend her motion and approve the amended agenda adding the DNR policy. Greg D'Amour seconded. Motion carried unanimously.

"Are there any items on this agenda that could cause a potential conflict of interest by any Governing Board Member?" None

5. Approval of minutes

Kathi Pape, Chairperson

A. August 27, 2024 Regular Meeting

Richard Holcomb motioned to approve the August 27, 2024 minutes. Jesus Baray seconded. Motion carried unanimously.

6. Public Input – Note: At 12:20, Jesus Baray stated that Dr. Walker had arrived. The board invited him to speak. Dr. Walker thanked the board and stated that the reason he is late and not in his normal board attire is that he has been seeing patients in the clinic this morning and that is a phenomenal thing! Several procedures were scheduled today. Thanks to the new DPS (Director of Provider Services, Sabrina Alvord) scheduling and many other issues have improved.

7. Old Business-

Kathi Pape, Chairperson

None

#### 8. New Business-

A. August Financial Report - Ming Huang, CFO, directed board members to page GB12, key statistics. Total patient days in August were 113, six days less than July. Outpatient visits were 1,078, 41 more than July. The RHC had 872 visits which is 86 more than July and the ER had 676 visits, 50 less than July. Days cash on hand at the end of August were 56. Accounts receivable net days were 57 and accounts payable days were 22.

On page GB18, income statement, gross patient revenue was \$6,117,139. Revenue deductions were \$3,573,829. Total operating revenue was \$3,083,779. Expenses were \$3,106,113. Contract services was the most unfavorable item at \$55,713 more than budget. We ended the month with a negative EBITDA of (\$22,335) which is (1%). For the month we have a net loss of (\$468,997) due to higher expenses and depreciation. Year to date total EBITDA is (\$38,181) which is also (1%). August was flat and similar to July. Contractual services were higher due to late invoices received for FY24 in the amount of \$30,000. The other \$20,000 is for agency expenses and, because collections were higher, we paid more to Amplify, our revenue cycle company.

Total cash at the end of August was \$5,879,837. Total cash at the end of July was \$5,912,747. We have \$15,259,234 in accounts receivable, gross. After subtracting contractual allowances of \$10,335,379, we expect to receive \$4,923,855.

The majority of the metrics on the finance dashboard are in yellow which is within 5% of budget or target. EBITDA is in red because it is negative. Swing bed length of stay and clinic encounters are also in red which is less than target or budget by more than 5%. Anything in green indicates we are exceeding budget or target by 5%.

<u>Katharine Elverum motioned to accept the August financial report. Jesus Baray seconded. Motion carried unanimously.</u>

B. Fortinet <del>Phone System</del> – Correction, not phone system, fire walls. Aaron Dow, IT Director explained the benefits and long-term savings of the enclosed Ardham proposal on page GB25 to the current and proposed agreement with ABBA technologies on page GB26.

<u>Greg D'Amour motioned to approve the Ardham option. Katharine Elverum seconded. Motion carried unanimously.</u>

#### 9. Finance Committee- Bruce Swingle, Chairperson

No Meeting

#### 10. Board Quality- Shawnee Williams, Chairperson

- A. Policy Review Sheila Adams, CNO and Zach Heard
  - Sleep Lab Policy: Adult Procedures for Diagnostic Polysomnography
  - · Sleep Lab Policy: Continuing Education
  - · Sleep Lab Policy: CPAP Titration
  - · Sleep Lab Policy: Criteria for Patient Acceptance Adjusted for Age
  - · Sleep Lab Policy: Employee Background Check
  - Sleep Lab Policy: Equipment Maintenance
  - · Sleep Lab Policy: Age Specific Care and Evaluation
  - · Sleep Lab Policy: Home Sleep Study
  - Sleep Lab Policy: In-Lab & Home Sleep Testing Training
  - Sleep Lab Policy: Inter-Scorer Reliability
  - · Sleep Lab Policy: Maintenance and Organization of Medical Records
  - Sleep Lab Policy: Montages
  - Sleep Lab Policy: MSLT Protocol
  - · Sleep Lab Policy: OCST Patient Management and Home Testing
  - · Sleep Lab Policy: OCST Equipment Policy
  - · Sleep Lab Policy: OCST On-call Policy for Home Sleep Testing
  - · Sleep Lab Policy: OCST Quality Assurance Plan for Home Sleep Testing
  - · ED Policy: Brain, Cranial, and Maxillofacial Trauma
  - ED Policy: Deaths in the Emergency Department
  - Nurse Admin Policy: Timely Reporting of Critical Values
  - · Nurse Admin Policy: Enema Administration
  - · Nurse Admin Policy: Intravenous Access, Peripheral
  - Nurse Admin Policy: Specimen Collection
  - · Sleep Lab Policy: Risks Unique to In-center Sleep Testing
  - · Sleep Lab Policy: Cardiopulmonary Medical Emergency Drills
  - · Sleep Lab Policy: Hazardous Material Policy
  - · Sleep Lab Policy: Medical Emergency Plan
  - · Sleep Lab Policy: Oxygen Administration
  - · Sleep Lab Policy: Split Night Protocol
  - **ED Policy: Actual or Suspected Drug Overdose**
  - ED Policy: Traumatic, Acute Injury Wound Care
  - Nurse Admin Policy: External Urinary Catheter

Nurse Admin Policy: Nasogastric Decompression

· Nurse Admin Policy: Pressure Injury, Prevention and Care

Nurse Admin Policy: Pain Management, Assessment

Added: DNR Policy

In Shawnee's absence, Zach Heard and Sheila Adams gave an overview of the policies above. All were reviewed at the Board Quality meeting on Monday, September 23<sup>rd</sup>. All have been approved by Med Staff. Greg D'Amour stated that the Board Quality Committee did approve all of the policies and made the recommendation of adding references to those that need them. Jesus Baray stated that he was not at the Board Quality meeting on Monday.

Greg D'Amour motioned based on the recommendation of the Board Quality Committee to approve all above listed policies. Richard Holcomb seconded. Motion carried unanimously.

#### 11. Administrative Reports

A. Human Resources - LJ Baker, HR Director, stated that the HR report is on page GB27. Turnover has been hovering between 1.5 and 2.5%. Our goal is to stay below 4%. We continue to have success in recruiting and are monitoring the impact to the budget.

Li attended a meeting in Espanola and made contact with representatives from the New Mexico Department of Finance. They have a new department that focuses on grants and obtaining grant funding for different projects across the state. This department wants to use SVH as proof as to why they needed to break this department out separately. We are working on the request for capital outlay for next year. We were advised to ask for everything we need so our request is in the amount of \$52 million. Depending on how much we actually get will determine what phases of the construction projects we can move forward on. The South-Central Council of Government will have a meeting in the next couple of weeks and we will present the master plan for our facility to them.

In August we hired seven and terminated five. Of the terminations, one was involuntary PRN and four were voluntary.

B. Nursing Services - Sheila Adams, CNO, reported that our ED RN and nursing leadership counsel attended a 4-hour class to help assure understanding of the NM Bridge Program. This program is a state-funded initiative to support our ED in establishing a Medication Assisted treatment program for opioid use disorder. We have also concluded STABLE training which helps identify issues with babies and young patients in the ED.

We have received our approval from the NM Department of Health for our CNA program.

Sleep Lab volumes are increasing, and we have received certification. The nursing staff is working very closely with Dr. Walker to ensure that we are exceeding all quality standards for endoscopy and surgical procedures. Our trauma survey date has been set for October 22<sup>nd</sup> and it will be conducted remotely.

The DOT was on site this morning to conduct the EMS annual inspection. We had zero deficiencies, and we are the first known in the state to have zero deficiencies!

C. CEO Report - Frank Corcoran, CEO. We are in discussion with Dr. Sardar to begin leasing space one day per week for cardiology. MMC requires a fair market value to determine the lease rate and in the meantime, he is seeing our patients in his office.

We have improved some issues with Cerner after giving them a breach notice.

A number of our staff will be attending the NMHA annual meeting October 1<sup>st</sup> through 3<sup>rd</sup> in Albuquerque. Dr. Erica Palin is the recipient of the distinguished provider award. On September 30<sup>th</sup> we

will attend the New Mexico Regional User Group meeting for all Cerner Hospitals in New Mexico to coordinate a group effort to maximize and improve Cerner.

Last week there was a legislative economic development committee meeting in Las Cruces. The panel discussed hospital payor issues, HDAA and plans to recruit and retain providers and nursing staff.

The Ovation leadership conference will be held in Amelia Island, Florida February 18<sup>th</sup> through the 20<sup>th</sup>. All governing board members are invited to attend, and attendance will count for board education for the year.

We are working on adding pain management with our anesthesia group.

We have requested \$1.5 million of the \$2.7 million from the SB161 funds. We will request the rest of the funds next year. Funds are expected to arrive in mid-October. These are the funds to help us through until the HDAA (Healthcare Delivery and Access Act) funds are approved by CMS which will potentially start in March 2025. The article included in the packet explains the HDAA program. SVH could receive up to \$11 million after paying \$923,000 in tax assessments depending on quality measures. We are hoping this program starts in July 2025 and it will pay out quarterly.

Our annual 5K walk/run to support breast cancer awareness will be held on October 12<sup>th</sup> at Sierra del Rio golf course. There is still time to sign up and participate. We will have a booth under the pavilion at the fair October 4<sup>th</sup> and 5<sup>th</sup>.

Frank and  $\square$  attended a mergers and acquisitions meeting in Santa Fe on Monday. The writing in this law is vague on several issues and we have expressed our concerns with the impact of this bill overall. This meeting was about oversight, enforcement and appeal.

- D. Governing Board Kathi Pape, Chairperson
  - 1. Committee appointment updates

Last month, Kathi Pape appointed Greg D'Amour as Chairperson of the Bylaws committee. She had intended to appoint Katharine Elverum. This was noted in the meeting minutes. Further, if a board member is not able to attend a committee meeting, please let Kathi know and she will attend if available.

#### **Motion to Close Meeting:**

Katharine Elverum motioned to close the meeting. Richard Holcomb seconded.

12. Executive Session – In accordance with Open Meetings Act, NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 2,7,9 including credentialing under NM Review Organization Immunity Act, NMSA Section 41-2E (8) and 41-9-5 the Governing Board will vote to close the meeting to discuss the following items:

Order of business to be determined by Chairperson:

#### 10-15-1(H) 2 — Limited Personnel Matters

A. Privileges

Initial

Timothy W. Overton, MD (ESS)

**Temporary to Provisional** 

Nikhil Mehta, MD (ESS)

RadPartners Delegated Initials

Kristin M. Wehrung, MD

Frank Corcoran, CEO

#### **RadPartners Delegated Reappointments**

Kwasi Addae-Mensah, MD Elaina M. Zabak, MD

**Terminations** 

Amy Warpinski, DO - Radiology Partners Howard Ng, MD - ESS

B. Provider contract

Frank Corcoran, CEO

#### 10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

A. Risk Report

**Heather Johnson** 

#### 10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. Ovation Report to Board

David Perry, Ovation

#### **Roll Call to Close Meeting:**

Kathi Pape – Y

Katharine Elverum - Y

Richard Holcomb – Y

Greg D'Amour - Y

Jesus Baray - Y

13. Re-Open Meeting – As required by Section 10-15-1(J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.

#### 10-15-1(H) 2 - Limited Personnel Matters

A. Privileges

#### Initial

Timothy W. Overton, MD (ESS)

#### Temporary to Provisional

Nikhil Mehta, MD (ESS)

#### **RadPartners Delegated Initials**

Kristin M. Wehrung, MD

#### RadPartners Delegated Reappointments

Kwasi Addae-Mensah, MD

Elaina M. Zabak, MD

#### **Terminations**

Amy Warpinski, DO - Radiology Partners

Howard Ng, MD - ESS

Greg D'Amour motioned based on the recommendation of the Board Quality Committee to approve all above listed privileges. Jesus Baray seconded. Motion carried unanimously.

#### B. Provider Contract

Greg D'Amour motioned to approve the Provider contract. Katharine Elverum seconded. Motion carried unanimously.

#### 10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

A. Risk Report No Action

#### 10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. Ovation Report to Board
No Action

#### 14. Other

Due to very busy schedules in October, the next regular meeting will be held on Tuesday, November 12<sup>th</sup> at 12:00. Finance Committee will meet at 11:00 on Tuesday, November 12<sup>th</sup> and Board Quality will meet on Monday, November 11<sup>th</sup> at 10:00. This will be the last regular meeting of 2024.

#### 15. Adjournment

Jesus Baray motioned to adjourn. Richard Holcomb seconded. Motion carried unanimously.

| Jennifer Burns, Recording Secretary | Date |  |
|-------------------------------------|------|--|
| Kathi Pape, Chairperson             | Date |  |

1. The Joint Powers Commission of Sierra Vista Hospital met August 8, 2024 at 1:00pm in the boardroom at Sierra Vista Hospital for a regular/ annual meeting. Jim Paxon, Chairperson, called the meeting to order at 1:02pm.

2. Pledge of Allegiance

Jim Paxon, Chairperson

3. Roll Call

Jennifer Burns, Recorder

#### **Joint Powers Commission**

Attendees: City of Elephant Butte

Kim Skinner, Present by phone

Phillip Mortensen, Vice Chair, present

Cathy Harmon, Present

Janet Porter-Carrejo, CM EB, Absent

City of T or C

Rolf Hechler, Present Amanda Forister, Absent Ingo Hoeppner, Present

Angie Gonzales, City Manager, Absent

Sierra County

Travis Day, Absent Jim Paxon, Chair, Present Hank Hopkins, Present Amber Vaughn, County Manager, Absent

Village of Williamsburg

Cathy Luenenborg, Present by phone

Magorie Powey, Present Deb Stubblefield, Present Amanda Cardona, Absent

Sierra Vista Hospital

Frank Corcoran, CEO, Present Ming Huang, CFO, Present Sheila Adams, CNO, Excused Kathi Pape, Governing Board Chair, Present Lawrence Baker, HR Director, Present Lisa Boston, Present Zach Heard, Present

AGENDA ITEMS

PRESENTER

**ACTION REQUIRED** 

Jim Paxon welcomed Kathi Pape, Governing Board Chairperson to the meeting.

4. Approval of Agenda

Jim Paxon, Chairperson

Philip Mortensen motioned to approve the agenda. Deb Stubblefield seconded. Motion carried unanimously.

5. Approval of Minutes

Jim Paxon, Chairperson

A. May 2, 2024 Regular Meeting Minutes

Deb Stubblefield motioned to approve the May 2, 2024 minutes with the correction to page JPC4. Sight should be site. Hank Hopkins seconded. Motion carried unanimously.

6. Public Comment - None

7. Old Business

Jim Paxon, Chairperson

None

- 8. New Business
  - A. Election of Officers

Jim Paxon, Chairperson

1. Chairperson-Insert cricket sounds

Majie Powey nominated Jim Paxon for Chairperson. Rolf Hechler seconded. There were no other nominations. The vote was unanimous.

2. Vice Chairperson-Insert cricket sounds

<u>Cathy Harmon nominated Philip Mortensen for Vice Chairperson. Majie Powey</u> seconded. There were no other nominations. The vote was unanimous.

B. Appointment of Recording Secretary- More crickets

Deb Stubblefield motioned to nominate Jennifer Burns as recording secretary. Ingo Hoeppner seconded. There were no other nominations. The vote was unanimous.

C. Nondiscrimination Resolution 24-102

**English and Spanish** 

Majie Powey motioned to approve Resolution 24-104. Cathy Harmon seconded. Motion carried unanimously.

D. Open Meetings Act Resolution 24-103

Deb Stubblefield motioned to approve Resolution 24-103. Hank Hopkins seconded.

Motion carried unanimously.

E. Public Records Request Resolution 24-104

Philip Mortensen motioned to approve Resolution 24-104. Deb Stubblefield seconded. Motion carried unanimously.

- F. Meeting Schedule FY24/25
  - 1. October 17, 2024 @ 2:00
  - 2. January 16, 2025 @ 2:00
  - 3. April 24, 2025 @ 2:00
  - 4. August 7, 2025 @ 2:00 (After GB Annual in July)

Deb Stubblefield motioned to approve the meeting schedule for FY24/25. Majie Powey seconded. Motion carried unanimously.

G. Review of JPC Policies

Philip Mortensen motioned to approve the JPC Policies. Cathy Harmon seconded motion carried unanimously.

- H. Fourth Quarter (April, May, June) Financials
  - 1. Resolution 24-110

Ming Huang, CFO, directed board members to page JPC28 of the packet. Gross patient revenue in April was \$5,396,678. After subtracting all deductions, we have total operating revenue of \$2,929,155. Total operating expenses were \$2,981,631. We ended April with a negative EBITDA of (\$52,476).

In May, gross revenue was \$6,681,638. Total operating revenue was \$3,450,168. Total operating expenses were \$3,055,987. We ended May with an EBITDA of \$394,181.

In June, gross patient revenue was \$5,741,886. Net revenue was \$3,018,685. Total operating expenses were \$3,090,681. June ended with a negative EBITDA of (\$71,996). Year to date we have a positive EBITDA of \$711,660.

Looking at the balance sheet on page JPC29, at the end of June 2024 we had \$5,947,969 in the bank. At the end of June 2023, we had \$10,348,345 in the bank. At the end of June 2023, we had \$7,263,177 in accounts receivable gross. At the end of June 2024, we have \$14,738,750 in accounts receivable. Changing over to Cerner delayed our billing and collection process. The money that is not in the bank is sitting in accounts receivable. We have not lost money; it is just taking twice as long to bill and collect. As we get the kinks worked out we will come back around to normal.

<u>Deb Stubblefield motioned to approve the fourth quarter financials and Resolution 24-110. Philip Mortensen seconded. Motion carried unanimously.</u>

I. Budget Revision FY2024

Ming Huang, CFO

1. Resolution 24-103

Revisions to last year's budget include increasing supplies by \$100,000, increasing contract services by \$200,000, increasing utilities by \$100,000 and repairs and maintenance by \$100,000 for a total adjustment of \$500,000.

Majie Powey motioned to approve the budget adjustment and Resolution 24-103. Deb Stubblefield seconded. Motion carried unanimously.

J. Final Budget FY2025

Ming Huang, CFO

1. Resolution 24-104

For FY25, the budget is \$64,721,502 in gross revenue. After subtracting total deductions, total operating revenue will be \$37,993,008. Expenses are expected to be \$36,905,119 giving us an EBITDA of \$1,087,889. Depreciation is the major cause for loss.

Rolf Hechler motioned to approve Final Budget FY2025 and Resolution 24-104. Deb Stubblefield seconded. Motion carried unanimously.

K. CEO Report -

Frank Corcoran, CEO

We have two of our behavioral health practitioners credentialed with the VA nursing home. They will be seeing patients there one day per week. Our psychiatrist will be joining us in August. We are seeing improvement in the community with our expanded behavioral health services.

Cerner is getting better. We are starting to see increased deposits coming in daily. HDAA is on target to launch in July 2025 with fund distribution quarterly starting in October 2025. This is a program that we contribute to and get back federal funds. CMS is reviewing the program now. We have requested \$1.5 million from Senate bill 161, a bill that passed for small rural hospitals. We will ask for the remaining \$2.7 million next year. These funds are paid out quarterly starting in October. In the next session of legislation, the NMHA will be focusing on defensive strategies as opposed to funding. Mergers and acquisitions is a law that was passed requiring us to seek permission from the superintendent of insurance for a variety of situations. For example, changing our management group would require permission from the superintendent. Nurse to patient ratios and med malpractice reform are also on our agenda. Our med malpractice/ general liability insurance increased to \$1.7

million from \$900,000 last year. We went through 22 insurance companies to find one who would carry us. Most carriers will not do business in New Mexico.

Through the AHA (American Hospital Association) we will be working on the Pharmacy 340B program, which is currently worth about \$1 million to the hospital annually. Big pharmacy is trying to force us to use only one local pharmacy in order for us to participate in this program. We will also be working to keep telemedicine going. Telehealth came around during COVID and is scheduled to end at the end of December this year. Fraud and quality of care are real issues with telehealth.

Surgery is up and running again with the addition of an anesthesiology group from Three Crosses in Las Cruces. We want to start pain management with this group as well.

Our water pressure is not high enough to sustain our sprinkler system. Rolf Hechler updated the board on the cities findings. After the installation of the roundabouts, there were several water line breaks throughout the community. The water pressure on the west side of the roundabouts was 60 pounds and on the east side it was 40. There may be a ghost valve that got covered or turned off or manipulated in some. We cannot locate it. We have decided to tie into the line where we have 60 pounds of pressure, do a bypass line, and tie into the water main that goes to the elementary school and the hospital and reintroduce that 60 pounds of pressure to boost both systems. Frank added that the hospital is on fire watch 24/7 until this is resolved. We had looked at putting a water truck on the property, but they only hold 10,000 gallons of water and we would need 96,000 gallons of water to run the sprinkler system.

We are looking for a new quality director. In the meantime, Michelle Back from Ovation along with Lisa Boston will be helping out.

Cardiology is on hold right now. The Cardiologist from Las Cruces can't keep up with getting reports done so we have paused this service temporarily until he is caught up. We want to bring Orthopedics here with the help of Three Crosses hospital.

1. AHA Leadership Summit- The AHA (American Hospital Association) held their Leadership Summit in San Diego mid-July. Frank provided a copy of a presentation from the event. This presentation gives a very good description of where hospitals, commercial insurance, Medicare and Medicare advantage stand across the country today. Government underfunding is a key driver of the healthcare crisis. Optimal commercial rates are essential for survival of healthcare providers. Access will eventually surpass price as the primary concern in the industry. Some areas to work on include demanding optimal commercial and MA rates, eliminate expenses that do not contribute to direct patient care, develop partnerships where health systems lack core competencies and spend more time on the front lines actively listening to physicians, nurses, patients, and others and less time in corporate meetings.

Finally, "If you survive long enough to see tomorrow, it may bring the answer that seems impossible today."

- 2. Amplify- Frank presented a report prepared by Veronica Lynch from Amplify, our revenue cycle management company, showing the status of collection from our old billing system, Athena, and the progress with our new system, Cerner. We have drafted a strong letter to Cerner insisting that the issues we are having with some departments be fixed and built properly the way they should have been done in the first place. Cerner hired a third party to build our system.
- 3. Lisa Boston presented board education regarding fiduciary responsibilities as a board member.

L. Governing Board Report

Kathi Pape, GB Chair

- 1. Bylaws Revision
- 2. Code of Conduct

Kathi Pape reported that the Governing Board held their annual meeting last week. Kathi was elected Chairperson; Serina Bartoo was elected Vice-Chair and Cookie Johnson was elected Secretary. The Code of Conduct policy was approved. The Bylaws have been revised to include this policy.

<u>Deb Stubblefield motioned to approve the revision to the Bylaws. Philip Mortensen seconded.</u>
Motion carried unanimously.

<u>Philip Mortensen motioned to close the meeting. Deb Stubblefield seconded. Motion carried unanimously.</u>

9. Executive Session — In accordance with Open Meetings Act, NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 9 the JPC will vote to close the meeting to discuss the following items:

10-15-1 (H) 9 - Public Hospital Board

A. Master Facility Plan

Frank Corcoran, CEO

10. Re-Open Meeting – As required by Section 10-15-1 (J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.

10-15-1 (H) 9 - Public Hospital Board

A. Master Facility Plan

No action required

11. Other

The next JPC meeting will be held on October 17, 2024 at 2:00.

12. Adjournment

Deb Stubblefield motioned to adjourn. Ingo Hoeppner seconded. Motion carried unanimously.



#### **Financial Analysis**

#### September 30th, 2024

Days Cash on Hand for September 2024 are 52 (\$5,498,045)

Accounts Receivable Net days are 60

Accounts Payable days are 24

#### **Hospital Excess Revenue over Expense**

The Net Income for the month of September was \$311,660 vs. a Budget Income of (\$323,507).

**Hospital Gross Revenue** for September was \$6,407,535 or \$1,087,960 more than the budget. Patient Days were 80 – 33 less than August, Outpatient visits were 1,185 – 107 more than August. RHC visits were 764 – 108 less than August and ER visits were 728 – 52 more than August.

Revenue Deductions for September were \$3,386,374.

Other Operating Revenue was \$290,006.

Non-Operating Revenue was \$628,466, including \$375,000 from Senate Bill 161.

**Hospital Operating Expenses** for September were \$3,232,358. Compared to Budget, Benefits was over budget by \$67,888 because of Employee Physicals (Flu Vaccines) and Unemployment Expenses. Other Operating Expenses include \$33,500 for Physician Recruitment Expense.

EBITDA for September was \$714,912 vs. a Budget of \$89,416. YTD EBITDA is \$676,731 vs. a Budget of \$274,208.

The Bond Coverage Ratio in September was 6% vs. an expected ratio of 130%.

Sierra Vista Hospital KEY STATISTICS September 30, 2024

|                 |      | MONTH                 |   |                           |  | BENCHMARK RANGE  | K RANGE   |                   |                   | YEAR TO DATE          | ш                      |                           |
|-----------------|------|-----------------------|---|---------------------------|--|--|-----------|-------------------|-------------------|-----------------------|------------------------|---------------------------|
| 9/30/24 9/30/24 |      | variance to<br>Budget | Prior Year<br>9/30/23   | Variance to<br>Prior Year |  |  | מומה אנול | Actual<br>9/30/24 | Budget<br>9/30/24 | Variance to<br>Budget | Prior Year<br>09/30/23 | Variance to<br>Prior Year |
|                 |      |                       |   |                           | DESCRIPTION                              | A LONG THE PARTY OF THE PARTY O |           |                   |                   |                       |                        |                           |
|                 |      |                       |   |                           | Growth                                   |  |           |                   |                   |                       |                        |                           |
|                 |      |                       |   |                           | Net Patient Revenue Growth Rate          | %9   | 2%        | 7%                |                   |                       |                        |                           |
| Č               | 5    | Ú                     | ć   | (9)                       |  | 222  | 70        | 00                | 0.7               | (10)                  | 03                     |                           |
| 74              | £7 ° | <u>r</u>              | 67  | (c)                       | Acute                                    | 177  | 131       | 99                | 6                 | (10)                  |                        | ,                         |
| 2               | m    | <del>(</del> 2)       | 2   | ,                         | Swing                                    | 76   | 18        | =                 | ח                 | 7                     |                        | ŋ                         |
| 56              | 32   | 9                     | 31  | (2)                       | Total Admissions                         | 252  | 149       | 8                 | 96                | (16)                  | 75                     | ıΛ                        |
| 3.1             | 3.2  | (0.1)                 | 3.0   | 0.1                       | ALOS (acute and swing)                   | 3.3  | 4.0       | 3.9               | 3.2               | ч                     |                        | 1.06                      |
| 88              | 102  | (22)                  | 93  | (13)                      | Patient Days (acute and swing)           |  |           | 312               | 306               | 9                     |                        | 66                        |
| 1,185           | 986  | 199                   | 1,112   | 73                        | Outpatient Visits                        | 13,714   | 7,907     | 3,300             | 2,958             | 342                   | 3,120                  | 180                       |
| 764             | 880  | (116)                 | 793   | (62)                      | Rural Health Clinic Visits               | 5,822  | 4,738     | 2,422             | 2,640             | (218)                 |                        |                           |
| 728             | 705  | 23                    | 714   | 14                        | ER Visits                                | 2,613  | 2,021     | 2,130             | 2,115             | 15                    | 2,191                  | (61)                      |
| 3%              | 4%   | -0.8%                 | 4%  | -1%                       | ER Visits Conversion to Acute Admissions | 10%  | %9        | 3%                | 4%                | -1%                   | 3%                     |                           |
|                 |      |                       |   |                           | Surgery Cases                            |  |           |                   |                   |                       |                        |                           |
| •               | •    | •                     | 2   | (2)                       | Inpatient Surgery Cases                  | 65   | 31        | •                 | 1                 | •                     | 8                      |                           |
| 17              | 15   | 2                     | 15  | 2                         | Outpatient Surgery Cases                 | 383  | 194       | 99                | 45                | 11                    | 43                     |                           |
| 17              | 15   | 2                     | 17  | 1                         | Total Surgeries                          | 449  | 226       | 26                | 45                | 11                    | 46                     | 10                        |
|                 | 17   | The same of           | Transition of the last of the |                           | Profitability                            |  |           |                   |                   |                       |                        |                           |
| 18%             | 15%  | 3%                    | 8%  | 10%                       | EBITDA % Net Rev                         | 7%   | 4%        | 78                | 15%               | %8-                   | %8                     | -1%                       |
| 8%              | 15%  | -7%                   |   |                           | Operating Margin %                       | 2%   | 2%        | <b>%9</b> -       | 15%               | -21%                  | %9-                    |                           |
| 23%             | 46%  | 7%                    | 20%   |                           | Rev Ded % Net Rev                        | 47%  | 20%       | 26%               | 46%               | 10%                   | 823%                   | 3%                        |
| 2%              | 7%   | 3%                    |   | -5%                       | Bad Debt % Net Pt Rev                    | 5%   | 89        | 8%                | 5%                | 9.9                   | %6                     | -2%                       |
| %86             | _    |                       | 93%   |                           | Outpatient Revenue %                     | 83%  | 78%       |                   |                   |                       | 93%                    | 2%                        |
| \$ 4,929        |      |                       | \$ 12,272   | (\$7,344)                 |  |  |           | \$4,929           |                   |                       | \$ 12,272              |                           |
| 2,              | _    |                       | \$  | (\$3,7                    | Net Patier                               |  |           | \$2,              |                   |                       | Ō,                     | (\$3,7)                   |
| 38%             | 40%  | -5%                   | 37%   |                           |  | 32%  | 40%       | 41%               | 4                 |                       | 39%                    |                           |
| %6              | 2%   | 2%                    |   | 2%                        |  | 11%  | 12%       |                   |                   | 2%                    | 88                     | 6 1%                      |
| 8%              | 8%   | %0                    | 7%  |                           | Supplies % Net Pt Rev                    | 10%  | 13%       | 8%                | 8%                | 9 0%                  | % 8%                   | 6 1%                      |
|                 |      |                       |   |                           | Cash and Liquidity                       |  |           |                   |                   |                       |                        |                           |
| 52              |      |                       |   |                           | Days Cash on Hand                        | 236  | 106       | 52                |                   |                       | 102                    |                           |
| 81              |      |                       |   |                           | A/R Days (Gross)                         | 47   | 57        |                   |                   |                       | 40                     |                           |
| 09              |      |                       |   |                           | A/R Days (Net)                           | 41   | 53        |                   |                   |                       | 55                     |                           |
| 24              |      |                       |   |                           | Days in AP                               | 30   | 35        | 24                |                   |                       | 29                     | (5)                       |
| 7:4             |      |                       |   |                           | CORPORATION                              | 2.5  | 2         |                   |                   |                       | 5                      |                           |

STATISTICS by Month September 30, 2024 (SUBJECT TO AUDIT)

|   | Month Ending<br>6/30/2025                                      | Month Ending Month Ending 6/30/2025                            | Month Ending<br>4/30/2025  | Month Ending<br>3/31/2025   | Month Ending<br>2/28/2025  | Month Ending<br>1/31/2025   | Month Ending<br>12/31/2024  | Month Ending<br>11/30/2024   | Month Ending<br>10/31/2024  | Month Ending<br>9/30/2024   | Month Ending<br>8/31/2024  | Month Ending<br>7/31/2024  |
|---|--|--|--|---|--|---|---|--|---|---|--|--|
| Description   |  |  |  |   |  |   |   |  |   |   |  |  |
| Admissions Acute Swing Total Admissions   | ı  | 10   | ,  |   |  |   |   |  | (6)   | 24<br>2<br><b>26</b>  | 25<br>4<br>29  | 20 5   |
| ALOS (acute and swing) Patient Days (acute and swing) Outpatient Visits Rural Health Clinic Visits ER Visits ER Visits ER Visits  | 10/AIG#  | #DIV/0I  | 10/NIQ#  | #DIA/0i   | #DIV/0}  | #DIV/0!   | #DIV/0!   | #DIV/0i  | 10/NG#  | 3.1<br>80<br>1,185<br>764<br>728<br>3%  | 3.9<br>113<br>1,078<br>872<br>676<br>676   | 4.8<br>119<br>1,037<br>786<br>726  |
| Surgery Cases Inpatient Surgery Cases Outpatient Surgery Cases Total Surgerles  |  |  |  | 2.0   |  |   |   |  | ·   | -<br>17<br>17   | 22   | 17<br><b>CL</b>  |
| EBITDA % Net Rev Operating Margin % Rev Ded % Net Rev Bad Debt % Net Pt Rev Outpatient Revenue % Gross Patient Revenue/Adjusted Admission Net Patient Revenue/Adjusted Admission Salaries % Net Pt Rev Benefits % Net Pt Rev Supplies % Net Pt Rev Supplies % Net Pt Rev AM Days (Gross) A/R Days (Gross) A/R Days (Net) Days in AP Current Ratio | 10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG# | 10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG# | IO/AIG#<br>IO/AIG#<br>IO/AIG#<br>IO/AIG#<br>IO/AIG#<br>IO/AIG#<br>IO/AIG#<br>IO/AIG#<br>IO/AIG#<br>IO/AIG# | 10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG# | 10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG# | 10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG# | 10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG# | 10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG#<br>10/AIG# | 10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG#<br>10/NIG# | 18%<br>8%<br>8%<br>5%<br>98%<br>5 4,929<br>\$ 2,330<br>9%<br>9%<br>9%<br>9%<br>9%<br>9%<br>9%<br>124<br>124<br>124<br>124<br>124<br>124<br>124<br>124<br>124<br>124 | 3% -15%<br>3% -15%<br>3% -15%<br>3% 58%<br>30 \$ 2,633<br>80 | -14%<br>58%<br>9%<br>97%<br>5 7,676<br>5 3,209<br>8%<br>8%<br>8%<br>8%<br>8%<br>8%<br>8%<br>8%<br>8% |

TWELVE MONTH STATISTICS
September 30, 2024
(SUBJECT TO AUDIT)

| (SUBJECT TO AUDIT)                       | TO AUDIT)           |                     |                     |                     |                  |                     |                     |                     |                     |                      |                      |                      |
|--|---------------------|---------------------|---------------------|---------------------|------------------|---------------------|---------------------|---------------------|---------------------|----------------------|----------------------|----------------------|
|  | Month               | Month               | Month               | Month               | Month            | Month               | Month               | Month               | Month               | Month                | Month                | Month                |
|  | Ending<br>9/30/2024 | Ending<br>8/31/2024 | Ending<br>7/31/2024 | Ending<br>6/30/2024 | Ending 5/31/2024 | Ending<br>4/30/2024 | Ending<br>3/31/2024 | Ending<br>2/29/2024 | Ending<br>1/31/2024 | Ending<br>12/31/2023 | Ending<br>11/30/2023 | Ending<br>10/31/2023 |
| Description                              |                     |                     |                     |                     |                  |                     |                     |                     |                     |                      |                      |                      |
| Admissions                               |                     |                     |                     |                     |                  |                     |                     |                     |                     |                      |                      |                      |
| Acute                                    | 24                  | 25                  | 20                  | 30                  | 21               | 22                  | 18                  | 20                  | 30                  | 28                   | 28                   | 22                   |
| Swing                                    | 2                   | 4                   | 5                   | m                   | 2                | 2                   | 4                   | æ                   | 4                   | 4                    | 3                    | 3                    |
| Total Admissions                         | 97                  | 59                  | 25                  | 33                  | 26               | 24                  | 22                  | 23                  | 34                  | 32                   | 31                   | 25                   |
| ALOS (acute and swing)                   | 3.1                 | 3.9                 | 4.8                 | 5.3                 | 4.8              | 3.0                 | 5.3                 | 6.2                 | 3.6                 | 3.7                  | 3.1                  | 4.2                  |
| Patient Days (acute and swing)           | 80                  | 113                 | 119                 | 175                 | 126              | 73                  | 116                 | 142                 | 122                 | 117                  | 96                   | 104                  |
| Outpatient Visits                        | 1,185               | 1,078               | -                   | 931                 | 1,031            | 1,082               | 946                 | 696                 | 874                 | 1,131                | 836                  | 913                  |
| Rural Health Clinic Visits               | 764                 | 872                 |                     | 867                 | 855              | 872                 | 707                 | 814                 | 842                 | 841                  | 1,119                | 1,069                |
| ER Visits                                | 728                 | 9/9                 |                     | 703                 | 3 780            | 693                 | 299                 | 670                 | 728                 | 701                  | 662                  | 661                  |
| ER Visits Conversion to Acute Admissions | 3%                  | 5 4%                | 3%                  | 4%                  | 3%               | 3%                  | 3%                  | 3%                  | 4%                  | 4%                   | 5 4%                 | 3%                   |
| Surgery Cases                            |                     |                     |                     |                     |                  |                     |                     |                     |                     |                      |                      |                      |
| Inpatient Surgery Cases                  | •                   | •                   |                     | '                   | •                | 1                   | •                   | 1                   | 1                   | ı                    | •                    | ₽                    |
| Outpatient Surgery Cases                 | 17                  | 22                  |                     | '                   | 22               | 11                  | 3                   | 6                   | 17                  | 16                   |                      | 18                   |
| Total Surgeries                          | 17                  |                     | 17                  | •                   | 22               | 11                  | m                   | 6                   | 17                  | 16                   | 25                   | 19                   |
| Profitability                            |                     |                     |                     |                     |                  |                     |                     |                     |                     |                      |                      |                      |
| EBITDA % Net Rev                         | 18%                 | 6 -1%               | 6 -1%               | -5%                 | % 11%            | -5%                 | -5%                 | -32%                | -2%                 | 2%                   | 6 2%                 | 10%                  |
| Operating Margin %                       | 8%                  | 6 -15%              |                     | -16.3%              | %6.0- %          | -15.5%              | -16.5%              | -20%                | -16%                | %8-                  | 6 -12%               | -3%                  |
| Rev Ded % Net Rev                        | 23%                 | %85 9               |                     |                     | % 26%            | 28%                 | 51%                 | %09                 | 828                 | 54%                  | 6 53%                | 49%                  |
| Bad Debt % Net Pt Rev                    | 2%                  | 70%                 |                     | 11.1%               | % 9.5%           | 11.7%               | 5.0%                | 14%                 | %6                  | 6 11%                | 401 %01              | %6                   |
| Outpatient Revenue %                     | 886                 | % 62%               |                     | %88                 | %68 %1           | 91%                 | %06 9               | %06                 | 95%                 | %26 95%              | % 92%                | 94%                  |
| Gross Patient Revenue/Adjusted Admission | \$ 4,929            | \$                  |                     | \$ 20,880           | 0 \$ 28,268      | \$ 20,238           | \$ 23,889           | \$ 18,262           | \$ 13,032           | \$ 14,019            | \$ 13,383            |                      |
| Net Patient Revenue/Adjusted Admission   | \$ 2,330            | 3 \$ 2,633          | \$                  | \$ 9,               | \$ 12,           | ۍ<br>0              | \$ 11,638           | \$ 7,               | \$ 5,918            | \$                   | \$ 6,340             | \$ 6,436             |
| Salaries % Net Pt Rev                    | 38%                 | % 44%               | % 43%               |                     | 43% 40%          | •                   | 43%                 |                     | 44%                 | 40%                  | %68 %                | 39%                  |
| Benefits % Net Pt Rev                    | 60                  | 6 %6                | 8% 8%               |                     | 8% 2%            | 12%                 | %8                  | 11%                 | . 7%                |                      | % 6 %                | %9                   |
| Supplies % Net Pt Rev                    | ŏo                  | 8 %8                | %8 %8               |                     | %2 %6            | 11%                 | 6 4%                | %9 9                | 88                  | 9 1%                 | %8 %                 | , 15%                |
| Cash and Liquidity                       |                     |                     |                     |                     |                  |                     |                     |                     |                     |                      |                      |                      |
| Days Cash on Hand                        | 5                   | 52                  |                     |                     | 62 68            | 3 75                |                     | 90                  |                     | 97 9                 | 76 86                | 7 101                |
| A/R Days (Gross)                         | 00                  |                     |                     | 71                  |                  |                     | 7 72                | 2 52                |                     |                      | 49 48                | 3 45                 |
| A/R Days (Net)                           | •                   |                     | 57 5                |                     | 65 68            |                     |                     |                     |                     | 31 3                 | 33 30                | ) 29                 |
| Days in AP                               | 7                   |                     |                     |                     |                  |                     |                     | 0 23                |                     |                      |                      |                      |
| Current Ratio                            | 4                   | 4.7 5               | 5.0 4.              | 4.9                 | 3.8 3.6          | 3.5                 | 5 4.0               | 7 4.4               | 4.4                 |                      | 4.8 5.7              | 7 5.5                |
|  |                     |                     |                     |                     |                  |                     |                     |                     |                     |                      |                      |                      |

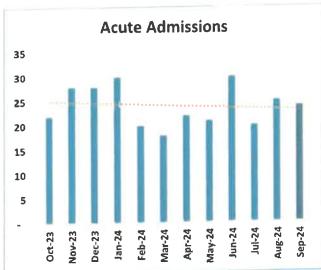
Sierra Vista Hospital
Detailed Stats by Month
9/30/2024
(SUBJECT TO AUDIT)

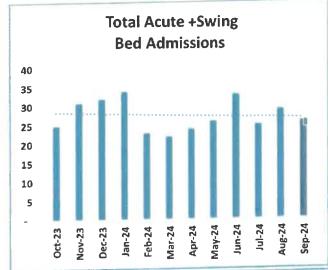
|   |                    |                   |                              |                              |                              | (SUBJECT TO AUDIT)           | AUDIT)                       |                              |                               |                               |                               |                              |                              |                              |
|---|--------------------|-------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|-------------------------------|-------------------------------|------------------------------|------------------------------|------------------------------|
|   | FY2025             | Avg<br>FY2025     | Month<br>Ending<br>6/30/2025 | Month<br>Ending<br>5/31/2025 | Month<br>Ending<br>4/30/2025 | Month<br>Ending<br>3/31/2025 | Month<br>Ending<br>2/28/2025 | Month<br>Ending<br>1/31/2025 | Month<br>Ending<br>12/31/2024 | Month<br>Ending<br>11/30/2024 | Month<br>Ending<br>10/31/2024 | Month<br>Ending<br>9/30/2024 | Month<br>Ending<br>8/31/2024 | Month<br>Ending<br>7/31/2024 |
| Description   |                    |                   |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Total Acute Patient Days<br>Total Swingbed Patient Days<br>Total Acute Hours (based on Disch Hrs) | 235<br>77<br>5,636 | 78<br>26<br>1,879 |                              |                              |                              |                              |                              | 6                            | 12                            |                               |                               | 70<br>10<br>1,680            | 89<br>24<br>2,136            | 76<br>43<br>1,820            |
| TOTALACUTE  |                    |                   |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Patient Days  | 235                | 78                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 70                           | 88                           | 76                           |
| Admits  | 69                 | 23                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 24                           | 25                           | 02 1                         |
| Discharges  | 67                 | 22                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 77                           | 23                           | 1 020                        |
| Discharge Hours Avg LOS   | 3.5                | 1,6/9<br>3.5      | #DIV/OI                      | #DIV/01                      | #DIV/0I                      | #DIV/0l                      | #DIV/0i                      | #DIV/0i                      | #DIV/0I                       | #DIV/0i                       | #DIV/0I                       | 3.2                          | 3.9                          | 3.5                          |
|   |                    |                   |                              | And in case of               |                              |                              |                              |                              |                               |                               |                               |                              |                              | -                            |
| Wedlere Acute   | 100                | 5                 |                              |                              |                              |                              |                              |                              | ŀ                             |                               |                               | 46                           | 10                           | 64                           |
| Patient Days  | 188                | χ, <del>(</del>   |                              |                              |                              |                              |                              |                              |                               |                               |                               | \$ F                         | 9 7                          | ŧ .                          |
| Admits  | 25                 | 1                 |                              |                              |                              |                              |                              |                              |                               |                               |                               | <b>1</b> :                   | 77                           | QT :                         |
| Discharges  | S                  | 17                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 13                           | 19                           | 18                           |
| Discharge Hours   | 4,513              | 1,504             |                              |                              |                              |                              |                              |                              |                               |                               |                               | 1,104                        | 1,872                        | 1,537                        |
| Avg LOS   | 3.8                | 3.8               | #DIV/0i                      | #DIV/0I                      | #DIV/01                      | #DIN/0i                      | #DIV/01                      | #DIV/0I                      | #DIV/01                       | #DIV/01                       | #DIV/01                       | 3.5                          | 4.1                          | 3.6                          |
| SWING - ALL [Medicare/Other)  |                    |                   |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Patient Days  | 11                 | 92                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 10                           | 24                           | 43                           |
| Admits  | 11                 | 4                 |                              |                              |                              |                              |                              |                              |                               |                               |                               | 2                            | 4                            | S                            |
| Dischagges  | 7                  |                   |                              |                              |                              |                              |                              |                              |                               |                               |                               | 2                            | m                            | 2                            |
| Discharge Hours   | 1837               | 612               |                              |                              |                              |                              |                              |                              |                               |                               |                               | 230                          | 576                          | 1.031                        |
| Ave LOS   | 11.0               | 11.0              | #DIV/OI                      | #DIV/OI                      | #DIV/OI                      | #DIV/OI                      | #DIV/0!                      | #DIV/01                      | #DIV/0I                       | #DIV/0                        | IO/AIG#                       | 5.0                          | 0.00                         | 21.5                         |
|   |                    |                   |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Observations  |                    |                   |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Patient Days  | 53                 | 18                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 50                           | 11                           | 22                           |
| Admits  | 33                 | 11                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 14                           | 7                            | 12                           |
| Olscharge Hours   | 1,278              | 426               |                              |                              |                              |                              |                              |                              |                               |                               |                               | 480                          | 273                          | 525                          |
| Emergency Room  |                    |                   |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              | The second second            |
| Total ER Patients   | 2,130              | 710               |                              |                              |                              |                              |                              |                              |                               |                               |                               | 728                          | 929                          | 726                          |
| Admitted  | 30                 | 10                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 11                           | 7                            | 12                           |
| Transferred   | 247                | 82                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 88                           | 84                           | 75                           |
| Ambulance   |                    |                   |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Total ALS/BLS runs  | 947                | 316               |                              |                              |                              |                              |                              |                              |                               |                               |                               | 306                          | 323                          | 318                          |
| 911 Calls   | 711                | 237               |                              |                              |                              |                              |                              |                              |                               |                               |                               | 220                          |                              | 241                          |
| Transfers   | 236                | 79                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 98                           | 73                           | 77                           |
| OP Registrations  | 3,300              | 1,100             |                              |                              |                              |                              |                              |                              |                               |                               |                               | 1,185                        | 1,078                        | 1,037                        |
| Rural Health Clinic   |                    |                   |                              |                              |                              | i                            |                              |                              |                               |                               |                               |                              |                              |                              |
| Total RMC Visits  | 2,422              | 807               |                              |                              |                              |                              |                              |                              |                               |                               |                               | 764                          | 872                          | 786                          |
| Avg Visits per day  | 114                | 38                |                              |                              |                              |                              |                              |                              |                               |                               |                               | 38                           | 4                            | 36                           |
| Walk-In Clinic  | 383                | 128               |                              |                              |                              |                              |                              |                              |                               |                               |                               | 132                          | 139                          | 112                          |
| Rehauloral Health   |                    |                   |                              |                              |                              |                              | I                            |                              |                               | l                             |                               |                              |                              |                              |
| Patients Seen   | 1,000              | 333               | _                            |                              |                              |                              |                              |                              |                               |                               |                               | 269                          | 332                          | 399                          |
| I discussion  |                    |                   |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |

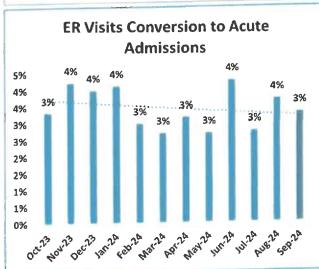
Sierra Vista Hospital
Detailed Stats by Month
9/30/2024
(SUBJECT TO AUDIT)

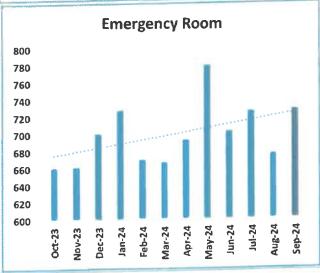
|                                   |        |                 |           |           |           | (SUBJECT TO AUDIT) | AUDIT)    |           |            |            |            |           |           |           |
|-----------------------------------|--------|-----------------|-----------|-----------|-----------|--------------------|-----------|-----------|------------|------------|------------|-----------|-----------|-----------|
|                                   |        | Avg             | Month     | Month     | Month     | Month              | Month     | Month     | Month      | Month      | Month      | Month     | Month     | Month     |
|                                   | FY2025 | FY2025          | 6/30/2025 | 5/31/2025 | 4/30/2025 | 3/31/2025          | 2/28/2025 | 1/31/2025 | 12/31/2024 | 11/30/2024 | 10/31/2024 | 9/30/2024 | 8/31/2024 | 7/31/2024 |
| Dietary                           |        |                 |           |           |           |                    |           |           |            |            |            |           |           |           |
| Inpatient Meals                   | 2,176  | 725             |           |           |           |                    |           |           |            |            |            | 508       | 812       | 856       |
| Outpatient Meals                  | 328    | 109             |           |           |           |                    |           |           |            |            |            | 115       | 117       | 96        |
| Cafeteria Meals                   | 18,011 | 6,004<br>29,004 |           |           |           |                    |           |           |            |            |            | 5,543     | 35K       | 015,0     |
|                                   |        |                 |           |           |           |                    |           |           |            |            |            |           |           |           |
| Laboratory                        |        |                 |           |           |           |                    |           |           |            |            |            |           |           |           |
| In-house Testing                  | 60,948 | 20,316          |           |           |           |                    |           |           |            |            |            | 19,259    | 21,236    | 20,453    |
| Sent Out Testing                  | 2,356  | 785             |           |           |           |                    |           |           |            |            |            | 629       | 917       | 280       |
| Drugscreens                       | 59     | 20              |           |           |           |                    |           |           |            |            |            | 18        | 17        | 24        |
| Physical Therapy                  |        |                 |           |           |           |                    |           |           |            |            |            |           |           |           |
| PT Visits                         | 757    | 252             |           |           |           |                    |           |           |            |            |            | 212       | 294       | 251       |
| Tx Units                          | 2,817  | 939             |           |           |           |                    |           |           |            |            |            | 807       | 1,109     | 106       |
| Outpatient                        | 116    | 39              |           |           |           |                    |           |           |            |            |            | 39        | 38        | 39        |
| Inpatient                         | 155    | 52              |           |           |           |                    |           |           |            |            |            | 40        | 09        | 55        |
| Radiology                         |        |                 |           |           |           |                    |           |           |            |            |            |           |           | 1         |
| X-Ray Patients                    | 1,443  | 481             |           |           |           |                    |           |           |            |            |            | 493       | 511       | 439       |
| CT Patients                       | 1,343  | 448             |           |           |           |                    |           |           |            |            |            | 450       | 455       | 438       |
| Ultrasound Patients               | 536    | 179             |           |           |           |                    |           |           |            |            |            | 189       | 185       | 162       |
| Mammogram Patients                | 169    | 98              |           |           |           |                    |           |           |            |            |            | 45        | 9         | 28        |
| MRI Patients                      | 166    | 55              |           |           |           |                    |           |           |            |            |            | 48        | 55        | 63        |
| Nuclear Medicine Patients         | 7      | 2               |           |           |           |                    |           |           |            |            |            | 2         | 1         | 4         |
| DEXA                              | 51     | 17              |           |           |           |                    |           |           |            |            |            | 14        | 16        | 21        |
| Surgery                           |        |                 |           |           |           |                    |           |           |            |            |            |           |           | THE RESE  |
| Surgical Procedures - OR          | 70     | 23              |           |           |           |                    |           |           |            |            |            | 21        | 26        | 23        |
| GI Lab Scopes                     | 50     | 17              | _         |           |           |                    |           |           |            |            |            | 16        | 18        | 16        |
| Major Surgery                     | 10     | e               |           |           |           |                    |           |           |            |            |            | 4         | 9         | •         |
| Minor Surgery Under TIVA/Sedation | 10     | æ               |           |           |           |                    |           |           |            |            |            | 1         | 2         | 7         |
| Inpatient Procedures              | ٠      | 4               |           |           |           |                    |           |           |            |            |            | ŧ         | ٠         | ,         |
| Outpatient Procedures             | 99     | 19              |           |           |           |                    |           |           |            |            |            | 17        | 22        | 17        |
| Sleep Study                       |        |                 |           |           |           |                    |           |           |            |            |            |           |           |           |
| Home Testing                      | 40     | 474             | 2         |           |           |                    |           |           |            |            |            | 4         |           | 2         |
| Inhouse                           | 17     | ,               | 9         |           |           |                    |           |           |            |            |            | 12        | 4         | 1         |

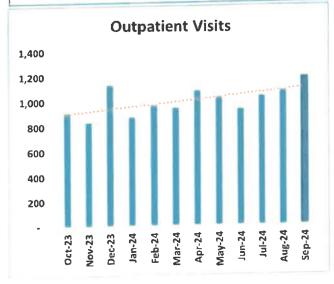
#### **Volume Trends**

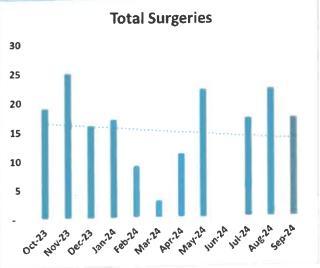












Sierra Vista Hospital INCOME STATEMENT September 30, 2024

|     | Actual      |                   |                       |                       |                           |                                |                   |                   |                       |                       |                           |
|-----|-------------|-------------------|-----------------------|-----------------------|---------------------------|--------------------------------|-------------------|-------------------|-----------------------|-----------------------|---------------------------|
|     | 9/30/24     | Budget<br>9/30/24 | Variance to<br>Budget | Prior Year<br>9/30/23 | Variance to<br>Prior Year |                                | Actual<br>9/30/24 | Budget<br>9/30/24 | Variance to<br>Budget | Prior Year<br>9/30/23 | Variance to<br>Prior Year |
| 1   |             |                   |                       |                       |                           | DESCRIPTION                    |                   |                   |                       |                       |                           |
| <∧  | 6,407,535   | \$ 5,319,575      | \$ 1,087,960          | \$ 5,434,928          | \$972,608                 | Gross Patient Revenue          | \$ 18,921,642     | \$ 16,313,365     | \$ 2,608,277          | \$ 16,521,797         | \$2,399,845               |
|     |             |                   |                       |                       |                           | Revenue Deductions             |                   |                   |                       |                       |                           |
| v   | 2,678,727   | 2,436,583         | 242,144               | 2,388,517             | \$290,210                 | Contractual Allowances         | 9,000,131         | 7,472,189         | 1,527,942             | 7,799,468             | \$1,200,663               |
| ❖   | 162,199     | 762,820           | (100,621)             | 313,140               | (\$150,941)               | Bad Debt                       | 706,413           | 805,981           | (895'66)              | 804,235               | (\$62,822)                |
| \$  | 545,447     | 109,073           | 436,374               | 38,828                | \$506,619                 | Other Deductions               | 981,517           | 334,491           | 647,026               | 212,502               | 769,015                   |
| s,  | 3,386,374   | \$ 2,808,476      | \$ 577,898            | \$ 2,740,486          | \$ 645,888                | Total Revenue Deductions       | \$ 10,688,061     | \$ 8,612,661      | \$ 2,075,400          | \$ 8,816,204          | \$ 1,871,857              |
| 45  | 7,635       | 2,219             | 5,416                 | 2,420                 | \$5,215                   | Other Patient Revenue          | 14,687            | 908'9             | 7,883                 | 14,728                | (41)                      |
| 45  | 3,028,796   | \$ 2,513,318      | \$ 515,478            | \$2,696,862           | \$331,934                 | Net Patient Revenue            | \$ 8,248,269      | \$ 7,707,509      | \$ 540,760            | \$ 7,720,322          | \$ 527,947                |
|     | 47%         | 47%               | %0                    | 20%                   | (5%)                      | Gross to Net %                 | 44%               | 41%               | (4%)                  | 47%                   | (3%)                      |
| 40  | 290,006     | 246,145           | 43,862                | 170,261               | \$119,745                 | Other Operating Revenue        | 871,605           | 754,844           | 116,761               | 525,846               | 345,759                   |
| w   | 628,466     | 363,250           | 265,216               | 201,679               | \$426,788                 | Non-Operating Revenue          | 1,035,594         | 1,113,967         | (78,373)              | 573,488               | 462,106                   |
| ·s  | 3,947,269   | \$ 3,122,713      | \$ 824,556            | \$ 3,068,803          | \$ 878,467                | Total Operating Revenue        | \$ 10,155,468     | \$ 9,576,320      | \$ 579,148            | \$ 8,819,655          | 1,335,812                 |
|     |             |                   |                       |                       |                           | Expenses                       |                   |                   |                       |                       |                           |
| ⋄   | 1,451,433   | \$1,407,216       | \$44,217              | \$1,228,153           | \$223,281                 | Salaries & Benefits            | \$4,209,559       | \$4,315,464       | (105,905)             | \$3,674,504           | \$535,055                 |
| 45  | 1,145,357   | 1,163,808         | (18,451)              | 1,007,467             | 137,890                   | Salaries                       | 3,411,257         | 3,569,011         | (157,753)             | 3,029,295             | 381,962                   |
| s   | 280,625     | 212,737           | 67,888                | 201,610               | 79,016                    | Benefits                       | 725,423           | 652,394           | 73,029                | 592,014               | 133,409                   |
| s   | 25,451      | 30,671            | (5,220)               | 19,076                | 6,375                     | Other Salary & Benefit Expense | 72,878            | 94,059            | (21,181)              | 53,195                | 19,684                    |
| ŧ٨. | 227,530     | 196,300           | 31,230                | 195,362               | 32,167                    | Supplies                       | 636,155           | 601,988           | 34,167                | 494,094               | \$142,060                 |
| s   | 972,593     | 946,186           | 26,408                | 001,100               | 11,493                    | Contract Services              | 3,021,497         | 2,901,636         | 119,861               | 2,                    | \$427,673                 |
| s   | 215,418     | 179,764           | 35,654                | 181,459               | 33,959                    | Professional Fees              | 599,972           | 551,275           | 48,697                | 246,506               | \$53,466                  |
| ٠   | 8,921       | 7,102             | 1,819                 | 13,275                | (4,353)                   | Leases/Rentals                 | 19,477            | 21,779            | (2,302)               | 76,582                | (\$57,105)                |
| ↭   | 52,043      | 48,239            | 3,804                 | 56,201                | (4,158)                   | Utilities                      | 161,047           | 147,933           | 13,115                | 171,374               | (\$10,326)                |
| s   | 81,281      | 64,117            | 17,164                | 64,352                | 16,929                    | Repairs / Maintenance          | 195,335           | 196,624           | (1,289)               | 193,454               | \$1,880                   |
| ٠,  | 155,084     | 144,459           | 10,626                | 922'28                | 80£'29                    | Insurance                      | 467,929           | 443,007           | 24,922                | 264,049               | \$203,880                 |
| s   | 68,053      | 39,915            | 28,138                | 39,281                | 28,773                    | Other Operating Expenses       | 167,767           | 122,407           | 45,360                | 98,925                | \$68,841                  |
| Ш   | \$3,232,358 | \$3,033,297       | \$199,061             | 2,826,959             | \$405,399                 | Total Operating Expenses       | \$9,478,737       | \$9,302,112       | \$176,625             | \$8,113,313           | \$1,365,424               |
|     | \$714,912   | \$89,416          | \$625,496             | \$241,844             | \$473,067.78              | EBITDA                         | \$676,731         | \$274,208         | \$402,523             | \$706,342             | (\$29,611)                |
| L   | 18%         | 3%                | 15%                   | 8%                    | 10%                       | EBITDA Margin                  | 2%                | 3%                | 9 4%                  | %8 9                  | (1%)                      |
| L   |             |                   |                       |                       |                           | Non - Operating Expenses       |                   |                   |                       |                       |                           |
| \$  | 287,514     | \$286,150         | \$1,364               | \$276,280             | \$11,234                  | Depreciation and Amortization  | 882,072           | \$877,525         | 4,547                 |                       | \$34,798                  |
| s   | 73,607      | 78,602            | (\$4,995)             | 74,647                | (\$1,040)                 | Interest                       | 221,782           | 241,046           | (19,264)              | \$223,057             | (\$1,275)                 |
| ٠   | 42,130      | 48,172            | (\$6,041)             | 51,511                | (\$9,380)                 | Tax/Other                      | 165,119           | 147,726           | 17,393                | \$161,155             | \$3,964                   |
|     | \$403,251   | \$412,923         | (\$9,672)             | \$402,437             | \$814                     | Total Non Operating Expense    | \$1,268,973       | \$1,266,297       | \$2,676               | \$ \$1,231,486        |                           |
| _   | \$311,660   | (\$323,507)       | \$635,167             | (\$160,594)           | \$472,254                 | NET INCOME (LOSS)              | (\$592,243)       | (\$992,090)       | \$399,847             | (\$525,144)           | (\$60,098)                |
| _   | 8%          | 10                |                       |                       |                           | Net Income Margin              | (%9)              |                   | _                     | <b>.</b>              |                           |

Sierra Vista Hospital INCOME STATEMENT by Month September 30, 2024

|   | Month Ending<br>6/30/2025 | Month Ending<br>5/31/2025 | Month Ending<br>4/30/2025  | Month Ending 3/31/2025 | Month Ending<br>2/28/2025 | Month Ending<br>1/31/2025 | Month Ending<br>12/31/2024 | Month Ending<br>11/30/2024 | Month Ending<br>10/31/2024   | Month Ending<br>9/30/2024 |           | Month Ending P<br>8/31/2024 | Month Ending<br>7/31/2024 |
|---|---------------------------|---------------------------|--|------------------------|---------------------------|---------------------------|----------------------------|----------------------------|--|---------------------------|-----------|-----------------------------|---------------------------|
| Description   |                           |                           |  |                        |                           |                           |                            |                            |  |                           |           |                             |                           |
| Revenues<br>Grace Dations Devenues                                    |                           |                           |  |                        |                           |                           |                            |                            |  | \$ 6.407.535              | •         | 6.117.139 \$                | 896 968                   |
| Revenue Deductions  |                           |                           |  |                        |                           |                           |                            |                            |  |                           |           |                             | and and a                 |
| Contractual Allowances  |                           |                           |  |                        |                           |                           |                            |                            |  | 2,678,727                 | 727       | 3,000,044                   | 3,321,360                 |
| Bad Debt  |                           |                           |  |                        |                           |                           |                            |                            |  | 162,199                   | 199       | 280,439                     | 263,774                   |
| Other Deductions  |                           |                           |  |                        |                           |                           |                            |                            |  | 545.447                   | 147       | 293,346                     | 142,724                   |
| Total Revenue Deductions  | •                         |                           | •  | •                      | •                         | •                         |                            | ,                          | \$   | \$ 3,386,374              | 374 \$    | 3,573,829 \$                | 3,727,858                 |
| Other Patient Revenue   |                           |                           |  |                        |                           |                           |                            |                            |  | 7.6                       | 7.635     | 2,046                       | 900'5                     |
| Net Patient Revenue   |                           |                           | •  | •                      | ,<br>vs                   | •                         | ,                          |                            | •  | \$ 3,028,796              | \$ 96.2   | 2,545,356 \$                | 2,674,116                 |
| Gross to Net %  | #DIV/01                   | #DIV/01                   | IO/AIGH  | #DIV/01                | #DIV/01                   | #DIV/01                   | MDIV/01                    | IO/AHG#                    | #DIV/01  | 4                         | 47%       | 42%                         | 42%                       |
| Other Operating Revenue   |                           |                           |  |                        |                           |                           |                            |                            |  | 290,006                   | 906       | 323,844                     | 257,755                   |
| Non-Operating Revenue   |                           |                           |  |                        |                           |                           |                            |                            |  | 628,466                   | 466       | 214,579                     | 192,549                   |
| fotal Operating Revenue   |                           | 1                         |  | - 8                    | \$                        |                           | S                          | •                          |  | \$ 3,947,269              | \$ 692    | 3,083,779 \$                | 3,124,420                 |
| Expenses<br>Calaries & Renefits                                       | S                         | \$                        | S  |                        | 05                        | 5                         | 5                          | 5                          | 5  | \$1.451.433               |           | \$1.357.932                 | \$1 400 193               |
| Salaries  |                           |                           |  |                        |                           |                           | 1                          | }                          |  |                           |           | 1.107.855                   | 1.158.045                 |
| Benefits  |                           |                           |  |                        |                           |                           |                            |                            |  | 280,625                   | 625       | 225,724                     | 219,074                   |
| Other Salary & Benefit Expense  |                           |                           |  |                        |                           |                           |                            |                            |  | 25,                       | 25,451    | 24,353                      | 23,074                    |
| Supplies  |                           |                           |  |                        |                           |                           |                            |                            |  | 227,530                   | 530       | 199,109                     | 209,516                   |
| Contract Services   |                           |                           |  |                        |                           |                           |                            |                            |  | 972,                      | 972,593   | 1,033,438                   | 1,015,466                 |
| Professional Fees   |                           |                           |  |                        |                           |                           |                            |                            |  | 215,                      | 215,418   | 204,868                     | 179,686                   |
| Leases/Rentals  |                           |                           |  |                        |                           |                           |                            |                            |  | œ                         | 8,921     | 6,349                       | 4,207                     |
| Utilities   |                           |                           |  |                        |                           |                           |                            |                            |  | 52,                       | 52,043    | 55,040                      | 53,964                    |
| Repairs / Maintenance   |                           |                           |  |                        |                           |                           |                            |                            |  | 81,                       | 81,281    | 57,161                      | 56,893                    |
| Insurance   |                           |                           |  |                        |                           |                           |                            |                            |  | 155,                      | 155,084   | 157,370                     | 155,474                   |
| Other Operating Expenses  |                           |                           |  |                        |                           |                           |                            |                            |  |                           | 68,053    | 34,847                      | 64,866                    |
| Total Operating Expenses  | 8                         | 8                         | 0\$  |                        | \$                        | 05 80                     | \$0                        | 3.                         |  | \$0 \$3,232,358           | 358       | \$3,106,113                 | \$3,140,266               |
| EBITDA  | \$                        | \$0                       | 0\$  |                        | - S                       | 0\$ 0\$                   | 0\$                        | 05                         |  | \$0   \$714,912           | 1216      | (\$22,335)                  | (\$15,846)                |
| EBITDA Margin   | #DIV/0                    | MDIV/01                   | IO/AIQ#  | #DIV/01                | #DIV/01                   | IO/AJOW                   | #DIV/0i                    | #DIV/0!                    | #DIV/01  |                           | 18%       | -1%                         | -1%                       |
| Non - Operating Expenses<br>Depreciation and Amortization<br>Interest |                           |                           |  |                        |                           |                           |                            |                            |  | \$287,                    | \$287,514 | \$302,821                   | \$291,737                 |
| Tax/Other   |                           |                           |  |                        |                           |                           |                            |                            |  | 42                        | 42,130    | 69,313                      | 53,675                    |
| Total Non Operating Expenses  | 9\$                       | 8                         | 98   |                        | \$                        | 80 08                     | 0\$                        | 98                         |  | \$0 \$403                 | \$403,251 | \$446,662                   | \$419,060                 |
| NET INCOME (LOSS)   | 8                         | \$0                       | 8  |                        | \$                        | \$ 0\$                    | 05                         | 05                         | _  | \$0   \$311               | \$311,660 | (\$468,997)                 | (\$434,906)               |
| Nat Income Maxim  | In/man                    | Monte                     | Annual or other Designation of Street, |                        |                           |                           | an humbhine .              |                            | CONTRACTOR AND CONTRACTOR OF COMPANY AND ADDRESS OF THE PARTY AND ADDRE | and the second second     |           |                             |                           |

Sierra Vista Hospital TWELVE MONTH INCOME STATEMENT September 30, 2024

|                                   | Month Ending N<br>9/30/2024 | Month Ending<br>8/31/2024               | Month Ending<br>7/31/2024 | Month Ending 6/30/2024 | Month Ending P<br>5/31/2024 | Month Ending<br>4/30/2024 | Month Ending 1<br>3/31/2024 | Month Ending A<br>2/29/2024 | Month Ending<br>1/31/2024 | Month Ending<br>12/31/2023 | Month Ending<br>11/30/2023 | Month Ending<br>10/31/2023 |
|-----------------------------------|-----------------------------|---|---------------------------|------------------------|-----------------------------|---------------------------|-----------------------------|-----------------------------|---------------------------|----------------------------|----------------------------|----------------------------|
| Description                       |                             |   |                           |                        |                             |                           | The second                  |                             |                           |                            |                            |                            |
| Revenues<br>Gross Patient Revenue | \$ 6,407,535 \$             | 6,117,139                               | \$ 6,396,968              | \$ 5,741,886           | \$ 6,681,638                | \$ 5,396,678              | \$ 5,255,478                | \$ 4,200,198                | \$ 5,538,569              | \$ 5,607,692               | \$ 5,186,012               | \$ 5,222,493               |
| Revenue Deductions                |                             |   |                           |                        |                             |                           |                             |                             |                           |                            |                            |                            |
| Contractual Allowances            | 2,678,727                   | 3,000,044                               | 3,321,360                 | 2,877,694              | 3,417,518                   | 2,777,194                 | 2,436,641                   | 2,107,232                   | 2,631,191                 | 2,568,110                  | 2,367,421                  | 2,016,948                  |
| Bad Debt                          | 162,199                     | 280,439                                 | 263,774                   | 311,734                | 305,679                     | 302,535                   | 134,293                     | 267,486                     | 262,860                   | 334,838                    | 282,315                    | 276,140                    |
| Other Deductions                  | 545,447                     | 293,346                                 | 142,724                   | 90,773                 | 53,221                      | 34,769                    | 124,204                     | 152,185                     | 129,404                   | 120,046                    | 84,881                     | 247,890                    |
| <b>Total Revenue Deductions</b>   | \$ 3,386,374                | \$ 3,573,829                            | \$ 3,727,858              | \$ 3,280,201           | \$ 3,776,418                | \$ 3,114,498              | \$ 2,695,138                | \$ 2,526,902                | \$ 3,023,455              | \$ 3,022,995               | \$ 2,734,617               | \$ 2,540,978               |
| Other Patient Revenue             | 7,635                       | 2,046                                   | 900'5                     | 727,72                 | 7,500                       | 0                         | 0                           | 1,899                       | 122                       | 200                        | 5,332                      | 217                        |
| Net Patient Revenue               | 1                           | \$ 2,545,356                            | \$ 2,674,116              | \$ 2,489,412           |                             | \$ 2,282,180              | \$ 2,560,340                | \$ 1,675,195                | \$ 2,515,235              | \$ 2,584,897               | \$ 2,456,727               | \$ 2,681,731               |
| Gross to Net %                    | 47%                         | 42%                                     | 42%                       | 43%                    | 44%                         | 42%                       | 49%                         | 40%                         | 45%                       | 46%                        | 47%                        | 51%                        |
| Other Operating Revenue           | 290,006                     | 323,844                                 | 257,755                   | 251,514                | 303,334                     | 355,901                   | 121,589                     | 283,294                     | 229,241                   | 212,676                    | 211,662                    | 575,484                    |
| Non-Operating Revenue             | 628,466                     | 214,579                                 | 192,549                   | 277,759                | 234,113                     | 291,074                   | 165,153                     | 196,225                     | 354,985                   | 504,477                    | 177,102                    | 173,683                    |
| <b>Total Operating Revenue</b>    | \$ 3,947,269                | \$ 3,083,779                            | \$ 3,124,420              | \$ 3,018,685           | \$ 3,450,168                | \$ 2,929,155              | \$ 2,847,082                | \$ 2,154,714                | \$ 3,099,461              | \$ 3,302,050               | \$ 2,845,491               | \$ 3,430,898               |
| Ехрепѕеѕ                          |                             |   |                           |                        |                             |                           |                             |                             |                           |                            |                            |                            |
| Salaries & Benefits               | 1,451,433                   | 1,357,932                               | 1,400,193                 | 1,302,813              | 1,418,983                   | 1,355,557                 | 1,342,407                   | 1,256,661                   | 1,319,351                 | 1,236,827                  | 1,196,782                  | 1,244,935                  |
| Salaries                          | 1,145,357                   | 1,107,855                               | 1,158,045                 | 1,067,723              | 1,160,810                   | 1,048,313                 | 1,104,636                   | 1,034,276                   | 1,115,860                 | 1,035,765                  | 951,588                    | 1,056,153                  |
| Benefits                          | 280,625                     | 225,724                                 | 219,074                   | 206,427                | 216,641                     | 273,001                   | 194,115                     | 191,366                     | 181,278                   | 173,232                    | 213,386                    | 157,893                    |
| Other Salary & Benefit Expense    | 25,451                      | 24,353                                  | 23,074                    | 28,664                 | 41,533                      | 34,242                    | 43,656                      | 31,019                      | 22,213                    | 27,830                     | 31,808                     | 30,890                     |
| Supplies                          | 227,530                     | 199,109                                 | 209,516                   | 223,579                | 215,896                     | 245,030                   | 114,459                     | 99,180                      | 202,691                   | 184,005                    | 185,034                    | 412,362                    |
| Contract Services                 | 972,593                     | 1,033,438                               | 1,015,466                 | 1,102,394              | 1,011,032                   | 940,549                   | 1,022,335                   | 1,106,058                   | 1,151,016                 | 1,240,400                  | 949,010                    | 1,014,421                  |
| Professional Fees                 | 215,418                     | 204,868                                 | 179,686                   | 183,410                | 194,380                     | 181,355                   | 183,410                     | 177,735                     | 187,317                   | 181,410                    | 181,459                    | 183,410                    |
| Leases/Rentals                    | 8,921                       | 6,349                                   | 4,207                     | 7,302                  | 4,886                       | 11,931                    | 10,046                      | 11,355                      | 6,116                     | 5,880                      | 7,305                      | 5,952                      |
| Utilities                         | 52,043                      | 55,040                                  | 53,964                    | 56,931                 | 43,717                      | 41,233                    | 41,540                      | 36,049                      | 58,300                    | 55,264                     | 46,973                     | 45,686                     |
| Repairs / Maintenance             | 81,281                      | 57,161                                  | 56,893                    | 93,457                 | 48,499                      | 59,865                    | 71,850                      | 49,461                      | 82,734                    | 75,830                     | 73,960                     | 103,070                    |
| Insurance                         | 155,084                     | 157,370                                 | 155,474                   | 87,741                 | 88,136                      | 88,984                    | 87,752                      | 695'06                      | 88,962                    | 87,772                     | 89,526                     | 48,216                     |
| Other Operating Expenses          | 68,053                      | 34,847                                  | 64,866                    | 33,054                 | 30,458                      | 57,129                    | 41,147                      | 24,234                      | 77,061                    | 62,961                     | 55,363                     | 35,375                     |
| Total Operating Expenses          | \$3,232,358                 | \$3,106,113                             | \$3,140,266               | \$3,090,681            | \$3,055,987                 | \$2,981,631               | \$2,914,947                 | \$2,851,302                 | \$3,173,548               | \$3,130,349                | \$2,785,412                | \$3,093,428                |
| EBITDA                            | \$714,912                   | (\$22,335)                              | (\$15,846)                | (\$71,996)             | \$394,181                   | (\$52,476)                | (\$67,865)                  | (\$696,588)                 | (\$74,087)                | \$171,700                  | \$60,079                   | \$337,470                  |
| EBITDA Margin                     | 18%                         | -1%                                     | -1%                       | -2.4%                  | 11%                         | -5%                       | -2%                         | -32%                        | -5%                       | 2%                         | 2%                         | 901 9                      |
| Non - Operating Expenses          | 5                           | *************************************** | 100                       |                        | 000                         | 6                         | ·                           | 4                           | f                         | 6                          |                            |                            |
| Depreciation and Amortization     | #IC, 102                    | 120,205                                 | 231,737                   | _                      | 500,052                     | 5/5/ <del>1</del> 07      | 7                           | 220,472                     | C05,152                   | 290,249                    | 7                          | 1)                         |
| merest                            | 73,607                      | 74,527                                  | 040,040                   |                        | 74,733                      | 13,707                    |                             | 74,930                      | 73,750                    | 73,785                     |                            |                            |
| lax/Orner                         | 42,130                      | 615,60                                  | 53,075                    | ľ                      | 51,127                      | 44,418                    |                             | 33,304                      | 04,570                    | 52,019                     |                            |                            |
| Total Non Operating Expenses      | \$403,251                   | \$446,662                               |                           |                        | \$454,448                   | \$402,498                 | \$401,585                   | \$382,262                   | \$429,701                 | \$422,053                  | \$415,409                  | \$441,322                  |
| NET INCOME (LOSS)                 | \$311,660                   | (\$468,997)                             | (\$43                     | (\$491,624)            | (\$30,267)                  | (\$454,973)               | (\$469,449)                 | (\$1,078,850)               | (\$503,788)               | (\$250,353                 | (\$355,329)                | (\$103,852)                |
| Net Income Margin                 | 860                         | (15%)                                   | (14%)                     | 116.3%                 | (1%)                        | (16%)                     | (16%)                       | (20%)                       | (16%)                     | (700)                      | (1004)                     | 14                         |

Sierra Vista Hospital BALANCE SHEET September 30, 2024

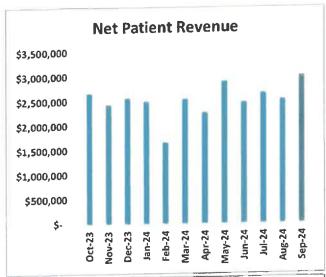
| Septe | September 30, 2024 | DESCRIPTION                                 | June | June 30, 2024 |
|-------|--------------------|---|------|---------------|
| 2     | (Unaudited)        | Assets                                      | J)   | (Unaudited)   |
|       |                    | Current Assets                              |      |               |
| s     | 5,496,903          | Cash and Liquid Capital                     | \$   | 5,740,889     |
| <>>   | 1,142              | US Bank Clearing                            | 45   | 115,051       |
| s     | 5,498,045          | Total Cash                                  | ₩.   | 5,855,939     |
| s     | 17,117,897         | Accounts Receivable - Gross                 | ₩    | 14,714,146    |
| s     | 11,605,766         | Contractual Allowance                       | φ.   | 9,435,272     |
| 45    | 5,512,131          | Total Accounts Receivable, Net of Allowance | 45   | 5,278,874     |
| ₩.    | 1,717,825          | Other Receivables                           | ₩.   | 1,314,414     |
| s     | 410,324            | Inventory                                   | ₩.   | 383,474       |
| ❖     | 153,237            | Prepaid Expense                             | \$   | 68,738        |
| s     | 13,291,563         | Total Current Assets                        | ₩.   | 13,839,594    |
|       |                    | Long Term Assets                            |      |               |
| ÷     | 59,210,151         | Fixed Assets                                | \$   | 53,948,641    |
| ₩.    | 21,025,217         | Accumulated Depreciation                    | \$   | 19,891,812    |
| Ś     | •                  | Construction in Progress                    | φ.   | ٠             |
| ۷۰    | 38,184,934         | Total Fixed Assets, Net of Depreciation     | \$   | 34,056,829    |
| ₩.    | 38,184,934         | Total Long Term Assets                      | ₩.   | 34,056,829    |
| v     | 2,273,474          | New Hospital Loan                           | 45   | 1,942,930     |
| *     | 53,749,970         | Total Assets                                | \$   | 48,901,198    |
|       |                    | Liabilities & Equity                        |      |               |
|       |                    | Current Liabilities                         |      |               |
| s     | 1,379,901          | Account Payable                             | \$   | 1,608,212     |
| \$    | 774,250            | Interest Payable                            | \$   | 139,506       |
| s     | 42,130             | Accrued Taxes                               | \$   | 59,574        |
| Α.    | 1,089,968          | Accrued Payroll and Related                 | ş    | 570,609       |
| ψ,    | (482,000)          | Cost Report Settlement                      | ψ,   | 150,000       |
| ₩.    | 2,799,249          | Total Current Liabilities                   | ₩.   | 2,527,902     |
|       |                    | Long term Liabilities                       |      |               |
| s     | 28,648,606         | Long Term Notes Payable                     | ٠,   | 24,087,194    |
| \$    | 28,648,606         | Total Long Term Liabilities                 | s    | 24,087,194    |
| 45    | 1,017,361          | Unapplied Liabilities                       | 45   | 667,868       |
| s,    | 195,690            | Capital Equipment Lease                     | ₩    | 223,431       |
| *     | 32,660,908         | Total Liabilites                            | ₩    | 25,108,277    |
| 45    | 21,681,305         | Retained Earnings                           | 45   | 25,108,277    |
| 45    | (592,243)          | Netincome                                   | s,   | (3,713,474)   |
| ₩.    | 53,749,970         | Total Liabilities and Equity                | \$   | 48,901,198    |
|       |                    |   |      |               |

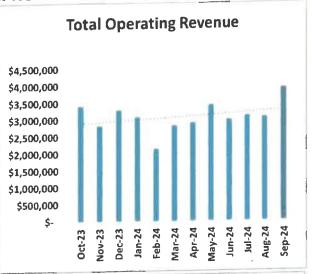
Sierra Vista Hospitai BALANCE SHEET by Month September 30, 2024

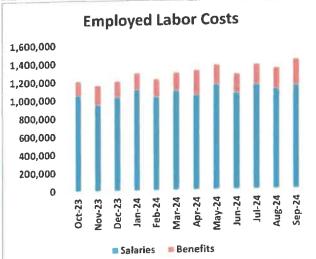
|   | Month Ending<br>6/30/2025 | Month Ending 5/31/2025 | Month Ending<br>4/30/2025 | Month Ending<br>3/31/2025 | Month Ending<br>2/28/2025 | Month Ending<br>1/31/2025 | 12/31/2024 | Month Ending<br>11/30/2024 | Month Ending<br>10/31/2024 | Month Ending<br>9/30/2024 | Month Ending<br>8/31/2024 | Month Ending 7/31/2024  |
|---|---------------------------|------------------------|---------------------------|---------------------------|---------------------------|---------------------------|------------|----------------------------|----------------------------|---------------------------|---------------------------|-------------------------|
| Assets  |                           |                        |                           |                           |                           |                           |            |                            |                            |                           |                           |                         |
| Current Assets  |                           |                        |                           |                           |                           |                           |            |                            |                            |                           |                           |                         |
| Cash and Liquid Capital<br>US Bank Clearing                       |                           |                        |                           |                           |                           |                           |            |                            |                            | 5,496,903                 | 5,675,326<br>204,512      | 5,741,636<br>171,111    |
| Total Cash  | \$0                       | 0\$                    | \$0                       | \$0                       | \$0                       | \$0                       | \$         | \$0                        | S.                         | \$5,498,045               | \$5,879,837               | \$5,912,747             |
| Accounts Receivable - Gross                                       |                           |                        |                           |                           |                           |                           |            |                            |                            | 17,117,897                | 15,259,234                | 15,568,712              |
| Contractual Allowance Total Accounts Receivable, Net of Allowance | 45                        | ·<br>•                 | ,                         | ,                         | •                         | 45                        | · ·        | 55                         | ,                          | \$ 5,512,131              | \$ 4,923,855              | 5,374,729               |
| Other Receivables   |                           |                        |                           |                           |                           |                           |            |                            |                            | 1,717,825                 | 1,222,873                 | 1,206,005               |
| Inventory   |                           |                        |                           |                           |                           |                           |            |                            |                            | 410,324                   | 404,177                   | 399,266                 |
| Prepaid Expense Total Current Assets                              | 0\$                       | \$                     | \$                        | S.                        | \$                        | Ş                         | \$0        | 0\$                        | 80                         | 153,237<br>\$13,291,563   | \$12,632,228              | 219,785<br>\$13,112,533 |
| Long Term Assets  |                           |                        |                           |                           |                           |                           |            |                            |                            |                           |                           |                         |
| Fixed Assets  | 1                         |                        |                           |                           |                           |                           |            |                            |                            | 59,210,151                | 59,102,953                | 59,092,117              |
| Accumulated Depreciation  |                           |                        |                           |                           |                           |                           |            |                            |                            | 21,025,217                |                           | 20,442,141              |
| Total Fixed Assets, Net of Depredation                            |                           |                        |                           |                           |                           |                           |            |                            |                            | 38,184,934                |                           | 38,649,976              |
| Total Long Term Assets  | ·<br>•                    | •                      | ,<br>\$                   | •                         | •                         | ı<br>\$5                  | •          | ,<br>\$                    | ı<br>45                    | \$ 38,184,934             | \$ 38,366,882             | \$38,649,976            |
| New Hospital Loan   |                           |                        |                           |                           |                           |                           |            |                            |                            | \$ 2,273,474              | \$ 2,152,708              | \$ 2,030,484            |
| Total Assets  |                           | \$                     | \$                        | \$                        |                           | •                         | \$         | S                          | \$                         | \$ 53,749,970             | \$ 53,151,818             | \$ 53,792,992           |
| Liabilities & Equity  |                           |                        |                           |                           |                           |                           |            |                            |                            | 1000                      |                           |                         |
| Current Liabilities   |                           |                        |                           |                           |                           |                           |            |                            |                            |                           |                           |                         |
| Account Payable   |                           |                        |                           |                           |                           |                           |            |                            |                            | 1,379,901                 | 1,266,339                 | 1,630,908               |
| Interest Payable  |                           |                        |                           |                           |                           |                           |            |                            |                            | 774,250                   |                           | 620,454                 |
| Accrued Taxes   |                           |                        |                           |                           |                           |                           |            |                            |                            | 42,130                    |                           | 53,200                  |
| Accrued Payroll and Related                                       |                           |                        |                           |                           |                           |                           |            |                            |                            | 1,089,968                 |                           | 835,144                 |
| Cost Report Settlement  |                           |                        |                           |                           |                           |                           |            |                            |                            |                           | _                         | (487,000)               |
| Total Current Liabilities   | \$0                       | \$                     | \$                        | \$                        | \$                        | \$0                       | \$0        | 0\$                        | \$0                        | \$2,799,249               | \$2,505,310               | \$2,652,706             |
| Long term Liabilities   |                           |                        |                           |                           |                           |                           |            |                            |                            |                           |                           |                         |
| Long Term Notes Payable   |                           |                        |                           |                           |                           |                           |            |                            |                            |                           |                           | 28,656,537              |
| Total Long Term Llabilities                                       | - 20                      | 0\$                    | 0\$                       | 05                        | 20                        | 8                         | 0\$        | 0\$                        | 05                         | \$28,648,606              | \$ \$28,652,571           | \$28,656,537            |
| Unapplied Liabilities   |                           |                        |                           |                           |                           |                           |            |                            |                            | 1,017,361                 | 1                         | 1,017,361               |
| Capital Equipment Lease   |                           |                        |                           |                           |                           |                           |            |                            |                            |                           |                           | 219,989                 |
| lotal Labdittes   | _                         | λ<br>0                 | Z .                       | 20                        |                           | 2                         |            | ,<br>,                     | 90                         |                           |                           |                         |
| Retained Earnings   |                           |                        |                           |                           |                           |                           |            |                            |                            | \$21,681,305              | •                         | io.                     |
| Net income  |                           |                        |                           |                           |                           |                           |            |                            |                            |                           |                           |                         |
| Total Liabilities and Equity                                      | ,                         | \$0                    | \$0 \$0                   | 93                        |                           | \$ 0\$                    | \$0        | \$0\$                      | \$0 \$0                    | 0 \$53,749,970            | 0 \$53,151,B1B            | \$53,792,992            |
|   |                           |                        |                           |                           |                           |                           |            |                            |                            |                           |                           |                         |

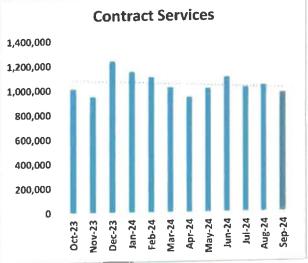
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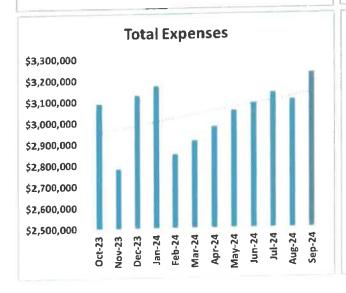
#### **Financial Trends**

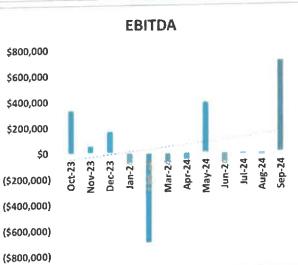












Sierra Vista Hospital

9/30/2024 Reserves Medicare Liability ("Cost Report Settlement" on Balance Sheet)

Cost Report Bad Debt Write-Off Reserve/General Reserve

FY24 Cost Report Receivable

(150,000)

487,000

Notation

Total Liability

FC 19



September 25, 2024

Sierra Vista Hospital commits to improving antibiotic use in our facility. Facility leadership to include the Governing Body, the Chief Executive Officer, the Chief Nursing Officer, the Chief of Staff and the Director of Pharmacy, is committed to embracing and executing the Centers for Disease Control and Prevention's (CDC) Core Elements of Antibiotic Stewardship for Hospitals. The seven core elements for antimicrobial stewardship include leadership commitment, accountability, pharmacy expertise, action, tracking, reporting, and education.

Our administration has identified an Antimicrobial Stewardship (AMS) Leadership Team at our facility. Our AMS leadership team includes a provider champion, an infection prevention champion, and a pharmacist champion working in collaboration as appropriate by facility resources and/or structure. This team will meet at least quarterly, and they are (as applicable):

- 1. Our AMS provider champions are: Dr. Erica Palin and Dr. John Garver
- 2. Our AMS infection prevention champion: Bettina Fitzgerald, RN
- 3. Our AMS pharmacy champion: Melissa Bierner Pharm.D.
- 4. Our AMS lab champion: Evangeline Hernandez

Of the people listed above, Sierra Vista Hospital designated Lead Antimicrobial Stewardship Champion as Dr. John Garver.

#### STATEMENT OF COMMITMENT

- 1. We, the administration, are committed to supporting efforts that improve antibiotic use in our facility. (Leadership Commitment Core Element)
- 2. We understand that antimicrobial stewardship is an interdisciplinary activity that improves the selection of an antibiotic therapy (correct drug, dose, duration and ordered only when necessary).
- 3. We will include antimicrobial stewardship-related duties in position descriptions for the Chief of Staff, clinical nurse leads, and pharmacist. (Accountability Core Element)
- 4. We will provide dedicated and protected time for the facility's infection preventionist to serve as a member of the facility's AMS Leadership Team. He/she will work with the physician champion and pharmacist champion to implement the antimicrobial stewardship program. He/she will coordinate educational initiatives for staff on the risks and benefits of antibiotic use as well as improved nurse-prescriber communication for symptoms and diagnostic testing. (Accountability Core Element)
- 5. We will communicate with nursing staff and prescribing clinicians the facility's expectations about use of antibiotics and the monitoring and enforcement of antimicrobial stewardship policies. (Action Core Element)



- 6. We will financially and educationally support a commitment to safe and appropriate antibiotic use in our facility to ensure we have an antibiotic stewardship program that includes antibiotic use protocols and a system for monitoring antibiotic use as follows:
  - a. We will require practitioners, as the electronic health record permits, to document in the medical record or during order entry an indication for all antibiotics, in addition to other required elements, such as dose and duration.
  - b. We will assist our prescribers, nurses, and our pharmacist in developing <u>antibiotic use protocols</u> that ensure the appropriateness (drug, dose and duration of therapy) of any new antimicrobial agent ordered. We will attempt to reach out to clinicians with infectious diseases expertise in the hospital community (physicians and/or pharmacists) to develop these antibiotic use protocols. (*Drug Expertise Core Element*)
  - c. We will reassess the use of antibiotics after they are initiated. One to two days after the initiation of antibiotic therapy, culture results will be available. The day that laboratory test (cultures) results become available, it shall be entered into the patient's medical record. Actions may include discontinue antibiotics, continue antibiotics, or switch antibiotics. (Action Core Element)
  - d. We will work with our prescribers, nurses, and our pharmacist to create a system that monitors and shares reports regarding antibiotic use (consumption) in the facility. (Tracking and Reporting Core Element)
- 7. We commit to creating a culture, through messaging, education, and celebrating improvement, which promotes antimicrobial stewardship within our facility. (*Education Core Element*)



| Chairman Governing Body (Printed Name and Signature)         | Date     |
|--|----------|
| Medical Director/ Administrator (Printed Name and Signature) | Date     |
| Chief Executive Officer (Printed Name and Signature)         | <br>Date |
| Chief Nursing Officer (Printed Name and Signature)           | Date     |
| Facility's Lead AMS Champion (Printed Name and Signature)    | <br>Date |

## CRITICAL RECRUITMENT:

- Registered Nurses FT (Multiple)
- Patient Access Reps FT (Multiple)

### Sept New Hires - 7 PEOPLE:

FY25 Total - 78

- FT Cook-Aide (Dietary) -
- FT C.N.A. (Med/Surg) -
  - FT EVS Tech (EVS) 1
    - FT PTA (REHAB)-1
- FT Sleep Program Coord (Sleep Lab) -
  - FT Medical Asst (RHC) -
- FT Ultrasound Tech (Imaging) 1

## PEOPLE:

- Sept Terminations 8
- FY25 Total 74
- Involuntary 2
- PRN Registered Nurse (RHC) -- Lack of availability
- PT Registered Nurse (ED) Not a good fit
- Voluntary 6
- FT EVS Tech (EVS) Moving to Cruces
- FT Cook-Aide (Dietary) Family Adjustment
- FT Off. Mgr. (Business Office) Job in Cruces
  - FT Patient Transport Specialist (Nursing Admin)
    - PRN Paramedic (EMS) Firefighter Training Accepted another job
- FT Medical Asst (RHC) Resigned no reason provided

# SIERRA VISTA HOSPITAL

# HUMAN RESOURCES BOARD REPORT

Registered Nurses - FT (Multiple)

KEY VACANCIES:

October 2024

## PRIORITY OF EFFORT:

Our priority of effort is staff retention.

# Human Resource Trends Snapshot:

Planning & Development Division) regarding funding for

planned future capital improvements.

Administration to obtain funding for SVH strategic Grant Applications - Working with the NM Grant

Paid Internship - Partnered with HSHIS

BH Program Recruiting - Support potential BH Expansio Political Outreach - Working closely with reps from the

KEY INITIATIES:

78 new or rehires to date 214 Monthly Avg staff 74 terminations to date

## Turnover Rate Of

# Contract Staff - 10 (Reduced - 1)

Med/Surg - 7 (Nurses)

EINANCIAL INIPACTS:

- OR 1 (Nurse) HR - I (Chiel)
- EMS ! (Director)

## Travel Staff - 26 (Increase -- 8)

- Sterile Processing Tech 1 Nursing - 18
  - Pharmacist 1
- Physical Therapist -
- CNA-1

Strategic Initiatives Officer Chief Human Resources & Lawrence "LJ" Baker Jr.

Respectfully Submitted,

- Ultrasound Tech -ED Tech-
- Medical Assistant 2

## GB/JPC 20

### SIERRA VISTA HOSPITAL AND CLINICS

#### SIERRA VISTA HOSPITAL

#### **EMPLOYMENT OPPORTUNITIES**

October 29, 2024

Internal and External posting of all positions are open to both qualified employees and outside applicants. If you would like additional information about any of the positions listed here, please contact Human Resources on ext. 230. Sierra Vista Hospital offers competitive wages, a generous Paid Time Off package and health benefits with the State of NM. E.O.E. M/F/D

74101 – EVS Technician – 1 full-time position (open date 10/29/2024) Cleans all areas of the hospital according to policies and procedures. Participates in organizational performance improvement (OPI) activities. Reports to the EVS Manager.

63801 – RN Case Manager – 1 part-time position (open date 10/15/2024) Responsible for the coordination and implementation of case management strategies pursuant to the Case Management Plan. Plans and coordinates care of the patient from pre-hospitalization through discharge. Works with all members of the healthcare team to assure a collaborative approach is maintained in care and treatment of the patient. Reviews care and treatment for appropriateness against screening criteria and for infection control, quality and risk assessment documenting same in computerized database. Responsible for authorization of appropriate services for continued stay and through discharge. Plans and coordinates home care services and needs. Provides discharge planning and at home follow-up assessment (via telephone, in some cases may make home visit).

05001 – Respiratory Therapist – 1 full-time position (open date 10/15/2024) Under the supervision of the Cardiopulmonary Services Department Manager, the Respiratory Therapist is responsible for providing cardiopulmonary care services in accordance with specific physician's orders, department policies and procedures.

18601 – EMT –1 full-time position (open date 10/14/2024) Responsible for the assessment and basic management of medical, trauma and environmental emergencies under the supervision of on or off-line medical control. Assists with patient care based on individual patient needs within the scope of practice under the direct supervision of appropriate licensed personnel.

95304 – Behavioral Health Technician – 1 full-time position (open date 9/6/2024)

SVH Behavioral Health Technicians work closely with a team of healthcare professionals, including psychiatrists, therapists, counselors, nurses, and other specialists. They assist Providers with supplying quality patient care to behavioral health patients in the Rural Health Clinic. These staff members are responsible for administering several critical tasks including patient observation, intake for appointments, and intervention as directed. Their scope of service includes both clinical and administrative activities. Behavioral Health Technicians contribute to a positive care experience by greeting patients in a friendly manner, facilitating timely appointments, and ensuring patients' understanding of follow-up treatment as required. Must be able to effectively communicate with patients, caregivers, family members, providers, and members of other SVH departments.

95301 – Medical Assistant - 2 full-time positions (open date 7/26/2024) Provides patient care in the office setting. Provides care that meets the psychosocial, physical, and general aspects of care; meets the communication needs of patient and family; provides care that reflects initiative and responsibility indicative of professional expectations, under the supervision of a Registered Nurse and/or physician. Maintains regulatory requirements, nursing and office policies, procedures, and standards.

69001 – Infection Prevention Medical Assistant - 1 Part-time position (open date 7/15/2024) As a Medical Asst. for the Infection Prevention / Employee Health dept, may provide general aspects of care and immunization vaccinations to the staff, patients and community. Provides care that meets the psychosocial, physical, and general aspects of care; meets the communication needs of patient and family; provides care that reflects initiative and responsibility indicative of professional expectations,

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under the supervision of a Registered Nurse. Maintains regulatory requirements, department and office policies, procedures, and standards. Communicates with physicians and team members about patient's clinical condition as recommended by infection prevention LPN/RN, including results of diagnostic studies and symptomatology.

07001 - Cook -Aide 1 full-time position (open date 08/28/2024) Under the supervision of the Nutritional Services Manager/Supervisor, the Cook-Aide performs a variety of food services, including serving food to employees and visitors. Also, is responsible for the clean-up and stocking of the

cafeteria and food preparation areas.

95303 - Clinic LPN - 2 full-time positions - Provides direct and indirect patient care in the clinic setting. Provides care that meets the psychosocial, physical and general aspects of care; meets the communication needs of patient and family; provides care that reflects initiative and responsibility indicative of professional expectations, under the supervision of a Registered Nurse. Maintains regulatory agency requirements, nursing and clinic policies, procedures and standards. Communicates with physicians and team members about changes in patient's clinical condition, including results of diagnostic studies and symptomatology.

95302 - Clinic RN - 1 Full-time position (open date 11/15/2023) Provides direct and indirect patient

care in the clinic setting. Provides care that reflects initiative, flexibility, and responsibility indicative of professional expectation with a minimum of supervision. Determines priorities of care based on physical and psychosocial needs, as well as factors influencing patient flow through the system. Communicates with outpatient clinic physicians about changes in patient's status, symptomatology, and results of diagnostic studies. Responds-quickly and accurately to changes in condition or response to treatment.

51301 - Pharmacist - 1 PRN Position (open date 6/4/2023) Interprets physician prescriptions and medication orders. Acts as a drug information resource to patients, medical staff, nursing staff and ancillary department personnel. Compounds and dispenses prescribed medications and other pharmaceuticals for patient care by performing the related duties.

10201 - Unit Clerk/C.N.A. - 1 Full Time Position Provides indirect patient care in the medical surgical setting. Meets the communication needs of the patient/family, departmental staff, and medical staff. Prepares and compiles records in the Medical Surgical Unit. Initiates directions from physician and nursing staff. Participates in performance improvement activities. Maintains regulatory agency requirements, nursing and hospital policies, procedures, and standards.

C.N.A. - Functions as a member of the health care team in providing delegated basic nursing care and unique skills to pediatric, adolescent, adult, and geriatric patients, depending on unit assigned, under

the direct supervision of a Registered Nurse or LPN Team Leader.

10202 - Med/Surg LPN - 1 Full-time position Provides direct and indirect patient care services that meet the psychosocial, physical, and general aspects of care; meets the communication needs of patient and family; provides care that reflects initiative and responsibility indicative of professional expectations, under the supervision of a registered nurse. Maintains regulatory agency requirements, nursing and hospital policies, procedures, and standards. Communicates with physicians and team members about changes in patient's clinical condition, including results of diagnostic studies and symptomatology. Can respond quickly and accurately to changes in condition or response to treatment. Additionally, can perform general nursing duties in all departments with adequate supervision.

18510201 - Registered Nurses (RN's) - Full time and PRN Day and night positions Med/Surg and ED. Provides direct and indirect patient care in the ambulatory care setting. Provides care that reflects initiative, flexibility, and responsibility indicative of professional expectation with a minimum of supervision. Determines priorities of care based on physical and psychosocial needs, as well as factors

influencing patient flow through the system.

#### **CEO REPORT NOVEMBER 2024**

- Behavioral Health Project Update: Need to recruit LCSW's -2 -3 and BH tech- 2. Applied for RHCDF for BH and EMS funding grants from State. Shelly NP gave her resignation this week.
- Pharmacy: Sandy to review samples process in the Clinic.
- RHC Update/Provider Recruitment: Dr Tahir Hospitalist and IM Clinic part time, Orthopod interested in Outreach program, Pain contract needed, Cardiology MMC to lease space, Cardiology from Loveless interested in outreach.
- Quality Update: Sandy in next week for Mock TJC Survey
- EOC update: Power Outage last Thursday, lost generator power due to circuit breaker to ATS from generator triggered. Closed Clinic in for beginning of shift till problem resolved. No Lab, CT, or MRI, EMS Divert. Managers met for a post event debrief and future actions discussed.
- Tele-med Update: Awaiting Dec. 31st deadline to continue with Tele-Medicine
- Surgical Service Line: Looking at adding a second day of surgery.
- IT System Replacement & Support Services Update: Still have Increased DNFB, working with Cerner Leadership to fix. Files needed to be sent to Cerner in a zip file causing the bulk of DNFB issues. Escalated to head of Cerner to expedite ticket. Attempting to have conversations with Loveless and Presbyterian to peruse EPIC. Preparing for a coding audit of SVH side.
- Funding: BCBS Quality Payment \$152K This week, SB161 \$400K quarterly, awaiting invoice from State, HAP \$350K.
- Nurse patient ratio- Met with small group of CEOs, CNOs and Lt. Governor last week. Good Conversation. Looking strong on the side of legislation. Plan is to meet with representatives and senators to kill in committee next session.

Congratulations to the EMS Department and Ashlee West! Number 1 EMS Department in the State of New Mexico! Ashlee West - Number One EMT in the State of New Mexico!