

Sierra Vista Hospital
Regular Joint Powers Commission Minutes
October 27, 2022 @ 2:00pm

1. The Joint Powers Commission of Sierra Vista Hospital met October 27, 2022, at 2:00pm in the boardroom at Sierra Vista Hospital for a regular/ annual meeting. Travis Day, Chairperson, called the meeting to order at 2:04pm.

- 2. **Pledge of Allegiance** Travis Day, Chairperson
- 3. **Roll Call** Melissa Forsythe, Recorder

Joint Powers Commission

Attendees: City of Elephant Butte

Edna Trager, Present
Kim Skinner, Present - phone
Phillip Mortensen, Mayor, Present
John Mascaro, City Manager, Absent

City of T or C

Rolf Hechler, Present
Destiny Mitchell, Present - phone
Shelly Harrelson, Member, Absent
Bruce Swingle, Ex-O, Present

Sierra County

Travis Day, **Chair**, Present
Jim Paxon, Present
Hank Hopkins, Absent
Amber Vaughn, County Manager Ex-O, Present

Village of Williamsburg

Vacant, Member
Magorie Powey, Present
Deb Stubblefield, **Vice Chair**, Present -phone
Amanda Cardona, VCW, Ex-O, Absent

Sierra Vista Hospital

Frank Corcoran, CEO, Present
Ming Huang, CFO, Present
Sheila Adams, CNO, Absent
Bruce Swingle, **Governing Board Chair**, Present

AGENDA ITEMS

PRESENTER

ACTION REQUIRED

4. Approval of Agenda Travis Day, Chairperson
Phillip Mortensen motioned to approve the agenda. Jim Paxon seconded. Motion carried unanimously.

5. Approval of Minutes
A. August 4, 2022, Regular Meeting Minutes
Edna Trager motioned to approve the August 4, 2022, minutes. Hank Hopkins seconded. Motion carried unanimously.

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6. Public Comment- 3-minute limit

None

7. Old Business

Travis Day, Chairperson

None

8. New Business

A. June Financial Report- Ming Huang, CFO, reported the following,

Hospital Gross Revenue for July was \$4,713,301 Revenue Deductions for July were \$2,525,973. Other Operation Revenue was \$170,035. Non-Operation Revenue was \$148,126. Hospital Operation Expenses for July were \$2,262,496. EBITDA for July was \$243,051.

Hospital Gross Revenue for August was \$4,897,013. Revenue Deductions for August were \$2,822,244. Other Operation Revenue was \$183,822. Non-Operation Revenue was 285,973. Hospital Operation Expenses for August were \$2,238,971. EBITDA for August was \$308,636.

Hospital Gross Revenue for September was \$4,273,541 Revenue Deductions for September were \$2,228,864. Other Operation Revenue was \$322,559. Non-Operation Revenue was \$31,923. Hospital Operation Expenses for September were \$2,450,824. EBITDA for September was (\$47,229).

Year to date income statement is attached for review

11 million is our average bank balance

Frank discussed the following report on Six-month intervals going back 18 months - Clinic Visits at 3,791, Rehab Services 1,235, ED visits 4,286, Total admissions 138 (acute 116, swing 22). # Lab test 111,784, #Radiology Exams 5,870. Gross Revenue \$26,877,306, Total Deductions \$14,037,850, Bad Debt \$831,957, Net Patient Revenue \$13,046,167, Total Operation Expenses \$14,066,495, Salaries \$ Benefits \$6,514,780, Contract Services \$4,271,398, Supplies \$918,989, EBITDA \$3,123,841. 148 days cash on hand. 90 days of above is solid. Frank wants to be at 150 days. Cash on hand 10.2 – 11 million. Deep dive occurring now.

B. CEO Report- Frank Corcoran, CEO- QHR report completed weekly and discussing the following,

Provider Recruitment, 2 new physicians are in. DrA. Palin, Dr. Seufer. We have to get credentials with all the payers. We currently have credentials for Medicare and Medicaid, so we are scheduling those patients to see the doctors. Once credentialing is completed with Blue Cross, Presbyterian we can schedule them too. So now we have two physicians and two nurse practitioners (four clinicians) here at SVH. Dr. Palin and Dr. Seufer both see children. New Behavior Health NP -Dawn O'keefe is on board. She is suboxone trained (if you're on opioid and want to get off. The pill blocks the pain receptors. You must be compliant. take the pill every day. She also can administer the injection which lasts 30 days.

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Environmental Care – Plant operations. Hired new director of Plant, Gerald (Jerry) Schwind. Starts next week sometime. Joint Commission accreditation, 60% of survey is environmental care – he’s gone through last 2 – 3 surveys without findings. 75% findings in accreditation survey is environmental care. He’s here to get us up to Joint Commission accreditations standards which are higher than CMS standards. The tunnel project is almost complete. Fiberoptic line and another line still going through the tunnel (data support) disconnect those. Fill in with concrete. We’ll be done. Create a culvert to use in the future.

Surgical Services wanting to start November 15th. Working on getting him credentialed. Dr. Frank Walker. Clinic appointments will be opened. She does scopes/general surgery. We still need anesthesia. ASSG has an anesthesiologist that can come, start the program, use for two months then tailer down to CRNA’s. Important to our cost reports. Better cost report analysis with CRNS’s than anesthesiologist.

County Fair Vaccination – just under 100 vaccinations given. Flu and Bivalent vaccines offered along with waters.

5K Run, 88 participants. Next year to have golf tournament in conjunction.

Economic Impact Study – New Mill Levy posted in paper. QHR we ran reports – what’s the economic impact of the hospital to the county. We have direct and indirect. Direct benefits to the county is \$57,645, 000 and total benefits is \$74,935,000. Mill Levy does not create new taxes. We need to post Sierra Square, County Facebook, County website. Post Democrat and Republican pages both. Mill Levy means to the hospital \$650,000 a year. Last years bottom line was \$1.3 million, that’s half of our bottom line so important to keep that going.

Coffee Shop to open Tues. Cafeteria to stay open till 11:00pm. Police officers to come in as well, to eat free!

Looking into weapons systems detection. Metal detection being looked into. No armed guard on duty here at SVH. Looking into a noncommissioned police car to place on property. Bruce to look into it.

340B Federal Ruling - Government pricing for medications (rebate). We made \$1.1 million in profit last year.

Looking into VA contract. Ming looking into contact issue. Ben Archer refuses to send anyone to SVH. Talk to contracting officer on the government side. Ben Archer will send all patients to Las Cruces or Albuquerque rather than to SVH. We may need to see about getting on provider list and or looking into VA contract.

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C. Governing Board Report- Bruce Swingle, Chairperson Governing Board, The Resolution for the Supporting the Creation of a Special Hospital District will be on the agenda for the next meeting, right after Thanksgiving. Members seem to all be supportive. Mill Levy being promoted in the community. Really bad year with all the bond questions, constitutional amendments. Overload on the public. Hospital focused on quality and accreditation. Mill Levy expired last year. If Mill Levy passes, at 7 years we need to get it authorized, we have to stay on top of this.

D. Special Hospital District- Resolution included in packet emailed out and also passed out. Discussion was had at the joint meeting with Governing Board Members and Joint Powers Commission. Hospital Association is also in support of resolution. Amendments to be made.

Phillip Mortensen Motion to approve resolution as state with amendments, Magorie Powey seconded, Roll Call vote on Resolution –

| | |
|-----------------------|---------------------|
| Edna Trager- Y | Jim Paxon- Y |
| Kim Skinner- Y | Magorie Powey- Y |
| Phillip Mortensen – Y | Deb Stubblefield- Y |
| Rolf Hechler- Y | Travis Day- Y |
| Destiny Mitchell- Y | |

Vote passes Unanimously - Revisions to be made and sent out to Recorder for gathering of all signatures. Copies to be sent to Governing Board as well.

E. Mill Levy – Make sure the Mill Levy message continues to be positive.

9. Executive Session – In accordance with Open Meetings Act, **NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 9 the JPC will vote to close the meeting to discuss the following item**

10-15-1 (H) 9 - Public Hospital Board

- A. Strategic and Long-Range Business Plans
 - 1. Dingus Financial Audit Ming Huang, CFO
 - 2. Van Patten Property Frank Corcoran, CEO

Motion to close for executive session brought by Jim Paxton, Rolf Hechler seconded, Roll call to close meeting- Travis Day

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|-----------------------|---------------------|
| Edna Trager- Y | Jim Paxon- Y |
| Kim Skinner- Y | Magorie Powey- Y |
| Phillip Mortensen – Y | Deb Stubblefield- Y |
| Rolf Hechler- Y | Travis Day- Y |
| Destiny Mitchell- Y | |

Motion carried, now in executive session.

10. Re-Open Meeting – As required by **Section 10-15-1 (J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.**

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10-15-1 (H) 9 - Public Hospital Board

- A. Strategic and Long-Range Business Plans
 - 1. Dingus Financial Audit Ming Huang, CFO Report
 - 2. Van Patten Property Frank Corcoran, CEO Report

11. Other

Next meeting- January 26, 2023, at 2:00.

12. Adjournment

Phillip Mortensen motioned to adjourn, Magori Powey seconded.

Motion carried unanimously.

Travis Day, JPC Chairperson